

REPORT OF THE FINANCE COMMITTEE

AUGUST 19, 2020

A meeting of the Finance Committee was held on Wednesday, August 19, 2020, at 7:00 p.m. via teleconference.

Mayor Jim Donchess, Chairman, presided.

Mayor Donchess

As Chairman of the Finance Committee, I find that due to the State of Emergency declared by the Governor as a result of the COVID-19 pandemic and in accordance with the Governor's Emergency Order #12 pursuant to Executive Order 2020-04 and subsequent extensions, this public body is authorized to meet electronically.

Please note that there is no physical location to observe and listen contemporaneously to this meeting, which was authorized pursuant to the Governor's Emergency Order. However, in accordance with the Emergency Order, I am confirming that we are:

a) Providing public access to the meeting by telephone, with additional access possibilities by video or other electronic means:

To access Zoom, please refer to the agenda or the City's website for the meeting link.

To join by phone dial: 1-929-205-6099

Meeting ID: Meeting ID: 811 0177 1007

Password: 180024

The public may also view the meeting via Channel 16.

b) Providing public notice of the necessary information for accessing the meeting:

We previously gave notice to the public of the necessary information for accessing the meeting, through public postings. Instructions have also been provided on the City of Nashua's website at www.nashuanh.gov and publicly noticed at City Hall and Nashua Public Library.

c) Providing a mechanism for the public to alert the public body during the meeting if there are problems with access:

If anybody has a problem accessing the meeting via phone or Channel 16, please call 603-821-2049 and they will help you connect.

d) Adjourning the meeting if the public is unable to access the meeting:

In the event the public is unable to access the meeting via the methods mentioned above, the meeting will be adjourned and rescheduled. Please note that **all votes** that are taken during this meeting shall be done by **roll call vote**.

Let's start the meeting by taking a roll call attendance. **When each member states their presence, please also state whether there is anyone in the room with you during this meeting, which is required under the Right-To-Know Law.**

The roll call was taken with 5 members of the Finance Committee present: Alderman Patricia Klee, Alderman Linda Harriott-Gathright, Alderwoman Shoshanna Kelly, Alderman Michael B. O'Brien, Sr., and Mayor Jim Donchess. Alderwoman Elizabeth Lu and Alderman-at-Large Brandon Michael Laws were recorded absent.

Members not in Attendance: Alderman Elizabeth Lu
Alderman-at-Large Brandon Michael Laws

Also in Attendance: Alderman Skip Cleaver
Alderman Richard A. Dowd
John Griffin, CFO/Comptroller
Kelly Parkinson, Purchasing Manager
Tim Cummings, Economic Development Director
William Mansfield, Radio Systems Manager

Alderman Klee

I am here, I can hear everyone, I am currently alone in my home and I am social distancing per the requirement to do so.

Alderman Harriott-Gathright

Alderwoman Elizabeth Lu? I don't think I saw her.

Mayor Donchess

She contacted me to say that she's out of town and unable to attend tonight.

Alderman Harriott-Clerk

Ok. I am away but I am alone, I can hear you and I am practicing social distancing.

Alderwoman Kelly

I am here, I am alone I can hear everyone and I am practicing social distancing.

Alderman Harriott-Gathright

Alderman Brandon Michael Laws? I think we did hear that he would not be here. Michael O'Brien Senior I think is still out, correct?

Alderman O'Brien

No I am here and I am alone. News of my demise is greatly exaggerated, yes.

Alderman Harriott-Gathright

Hi Mike. That's ok, good to see you. And Mayor Jim Donchess?

Mayor Donchess

I am not attending personally because of COVID-19 and I am alone here in the living room.

Alderman Harriott-Gathright

We have a quorum.

Mayor Donchess

Oh, thank you.

PUBLIC COMMENT - None

Mayor Donchess

Alright, we will go to Communications but before that we also I see have Alderman Cleaver. We have Chief Rhodes and Assistant Chief Walker. We have Alderman Dowd, we have Kelly Parkinson, the Purchasing Manager, Tim Cummings, Economic Development Director, there's Alderman Dowd. We have John Griffin, CFO and maybe others that I cannot see.

In any event the first Communication is from Kelly Parkinson, Purchasing Manager.

COMMUNICATIONS

From: Kelly Parkinson, Purchasing Manager

Re: Scheduled Replacement Mechanic/Fleet Vehicle

MOTION BY ALDERMAN HARRIOTT-GATHRIGHT TO ACCEPT, PLACE ON FILE, AND APPROVE THE REPLACEMENT OF A 2009 FORD F350 4 X 4 PICKUP TRUCK AND PURCHASE A 2020 FORD 4 X 4 SDR/CRS F350 PICKUP TRUCK IN THE MECHANICS DIVISION IN THE AMOUNT OF \$58,302.96 TO HILLSBORO FORD, LIGHT AND GRAPHIC, AND ADAMSON INDUSTRIES. FUNDING WILL BE THROUGH THE CAPITAL EQUIPMENT RESERVE FUND (CERF), BY ROLL CALL

ON THE QUESTION

Mayor Donchess

Now I believe Chief Rhodes is here on this, I presume?

Brian Rhodes, Nashua Fire Chief

I am, good evening. Thank you Mr. Mayor and thank you to the Honorable Board Members who are here and glad to see Alderman O'Brien is up and taking nourishment, that's good to see sir. So this replacement actually is a vehicle for our mechanics division that we deferred last year. It should have been replaced in last year's Fiscal CERF Budget. It is truly needed. Our mechanics, well it's an F-350 and it is a heavy duty truck based upon the needs and the requirements that we have for it. Our mechanics plow all seven of our locations of snow in the winter. They haul heavy duty truck parts around. They move, as you can imagine, the tires for our apparatus are extremely heavy, so this is again it is a planned replacement, it's one year overdue and we did come in under the amount that was authorized for us to spend.

Mayor Donchess

Ok very good. Any questions or comments; yes, Alderman O'Brien.

Alderman O'Brien

Thank you Mr. Mayor. My question is to the Chief, what I noticed on your Purchase Order, you didn't have anything stipulated for MHQ as far as tricking it out with lights and sirens. I imagine that this vehicle will be used at times for emergency purposes. So are the lights going to be included and everything with this.

Chief Rhodes

Mr. Chairman, may I answer?

Mayor Donchess

Of course, please.

Chief Rhodes

Thank you. Alderman, yes, what we have done is, our mechanical division is very talented, so what we have done is they have specked out this vehicle with what is called the up-fitters package in it already so it comes with all of the factory installed additional switching. So therefore we don't need to send it to an up-fitter like MHQ to do the work. Our mechanics will install the different components of this vehicle, the smaller components themselves, therefore saving us money.

Alderman O'Brien

Just a follow up. Well thank you for doing that, that's a good way to save a buck and I am sure the citizens appreciate it. Thank you.

Mayor Donchess

Any other questions or comments? Would the Clerk please call the roll?

A viva voce roll call was taken which resulted as follows:

Yea: Alderman Klee, Alderman Harriott-Gathright, Alderwoman Kelly,
Alderman O'Brien, Mayor Donchess 5

Nay: 0

MOTION CARRIED

From: Kelly Parkinson, Purchasing Manager
Re: 2020 Ford Police Interceptor Utility Vehicle

MOTION BY ALDERMAN HARRIOTT-GATHRIGHT TO ACCEPT, PLACE ON FILE, AND APPROVE THE REPLACEMENT OF A 2019 FORD POLICE INTERCEPTOR UTILITY VEHICLE WITH THE PURCHASE OF A 2020 FORD POLICE INTERCEPTOR UTILITY VEHICLE IN THE AMOUNT OF \$49,516.55 FROM M-H-Q, INC. FUNDING WILL BE THROUGH THE CAPITAL EQUIPMENT RESERVE FUND (CERF). CURRENTLY FUNDS ARE AVAILABLE DUE TO COST SAVINGS THROUGHOUT FY 2020. IT IS ALSO ANTICIPATED ADDITIONAL ESCROWS OR SUPPLEMENTAL APPROPRIATIONS WILL BE USED TO TRANSFER ADDITIONAL FUNDS INTO CERF DURING THE FIRST QUARTER OF FY2021, BY ROLL CALL

ON THE QUESTION

Mayor Donchess

Now we have, I think Karen Smith is here? Someone from the PD, I saw someone?

Brian Sojka, Nashua Police Department

Yes it's Brian Sojka, Police Supervisor.

Mayor Donchess

Ok thank you Officer.

Alderman Harriott-Gathright

Brian, can you spell your last name?

Supervisor Sojka

S-O-J-K-A.

Alderman Harriott-Gathright

Thank you.

Mayor Donchess

Can you fill us in on this item?

Supervisor Sojka

The reason we are replacing this vehicle, the past vehicle that we had got totaled, so it was total loss. So we are replacing a vehicle that we just had. It was a total loss and we are just replacing that vehicle with a newer version because the new vehicles are 2020's and of course that is a redesigned vehicle now for a marked unit.

Mayor Donchess

What was the year of the one that got totaled?

Supervisor Sojka

That was a 19 ... sorry give me one quick second.

Alderman Harriott-Gathright

It said 2019.

Supervisor Sojka

Yes, it was a fairly new vehicle.

Mayor Donchess

Ok any questions or comments? Alderman Klee?

Alderman O'Brien

Mr. Mayor, may I?

Mayor Donchess

Alderman O'Brien

Alderman O'Brien

My question is to the Police Supervisor, did we get any insurance money with that particular total vehicle and is it being applied to this new vehicle or is it going to the General Fund or back into CERF.

Supervisor Sojka

I believe Karen Smith will be able to help you with that answer, I'm sorry.

Mayor Donchess

Ms. Smith.

Karen Smith, Nashua Police Department

Yes.

John Griffin, CFO

I can help out Mr. Mayor too.

Mayor Donchess

Oh CFO Griffin then.

Mr. Griffin

In direct response to Alderman O'Brien, the Risk Department has provided funding for this vehicle because of the newness of the vehicle. We felt that instead of tying things up with a Supplemental Appropriation, we would simply as Treasurer Fredette if there was enough funds to pay for the vehicle. And as the reading of the Motion indicates, we plan on putting monies into CERF through either the escrow process, appropriations not spent or a supplemental appropriation for revenues that exceed budget. So the money will be going back into CERF but you can't spend revenue in the City; you have to have an appropriation. So this is the most expeditious way of handling this matter. In addition to that, the most recent Board of Aldermen Meeting referred this vehicle to Budget and Budget recommends full passage for your next meeting on September 9th. So the plan is to replace the vehicle in September with the vote of the Full Board upon passage. Thank you.

Alderman O'Brien

Thank you Mr. Mayor.

Mayor Donchess

Thank you Alderman O'Brien. Anyone else; Alderman Klee?

Alderman Klee

Thank you Mr. Mayor, actually what Alderman O'Brien had asked was the question that I wanted to ask. Mr. Griffin the question I have is this the same item that we had that was going to be, that we did get some insurance money for but we have to put that in as a revenue and then we just file this? Is this how this is working.

Mr. Griffin

That's a great question Alderwoman Klee. The other vehicle, the transit vehicle, because of the magnitude and size of that vehicle we actually got insurance money that you folks will be, I think you've already done it, you have appropriated as a supplemental appropriation, the money back into CERF. But both Treasurer Fredette and I feel comfortable that there's enough funds available and there will be more funds available based on our strategy to put more money in, in September through the escrow process.

Alderman Klee

Mr. Mayor, follow up.

Mayor Donchess

Yes, of course.

Alderman Klee

Pardon my – I feel like I am not quite understanding and I apologize Mr. Griffin. So this does not go through insurance so there is no insurance or was it that it wasn't completely paid off or how did this work, I'm sorry.

Mr. Griffin

Mr. Mayor maybe I can be clearer. Basically it was self-funded through the Risk Department. So when the Board of Alderman appropriate over \$3 million dollars to the Risk Department every Budget year, there's money there to pay for accidents.

Alderman Klee

Ok now I get it, thank you.

Mr. Griffin

When we bring it out the Risk Department it becomes a revenue to the City and I as mentioned you can't spend revenue, you have to spend an appropriation. But we thought because of the fact that we have saved money in Fiscal 20 we have enough to fund this without going through the process of the supplemental appropriation at this time.

Alderman Klee

Thank you, now I understand it, thank you very much.

Mayor Donchess

Any other questions or comments? Could the Clerk please call the roll?

A viva voce roll call was taken which resulted as follows:

Yea: Alderman Klee, Alderman Harriott-Gathright, Alderwoman Kelly,
Alderman O'Brien, Mayor Donchess 5

Nay: 0

MOTION CARRIED

From: Kelly Parkinson, Purchasing Manager
Re: Faro 3D Laser Scanning Measurement Machine

MOTION BY ALDERMAN HARRIOTT-GATHRIGHT TO ACCEPT, PLACE ON FILE, AND APPROVE THE PURCHASE OF A FARO 3D LASER SCANNER FOCUS S70 WITH ACCESSORIES AND EXTENDED WARRANTY FROM FARO TECHNOLOGIES, INC., IN THE AMOUNT OF \$56,344.65. FUNDING WILL BE AVAILABLE IN THE JUSTICE ASSISTANCE GRANT CESF FY20, BY ROLL CALL.

ON THE QUESTION

Mayor Donchess

Ms. Smith are you the one who is going to speak to this?

Karen Smith, NPD Business Manager

Yes Mr. Mayor I can speak to the fact that this is a grant funded purchase that we are going to do in the Coronavirus Emergency Supplemental Grant. I do have a couple of officers waiting to speak to this. I have Sergeant on-line and he can answer any specific questions and give a brief overview.

Mayor Donchess

Sergeant Stone?

James Stone, Police Sergeant

How are you doing Mr. Mayor? This machine here was brought to our attention from the company itself and several other Departments in the area also use the same machine. What it will do ultimately is we can bring it to any scene or event or anywhere and take 3-D images of the event so that you could actually walk through later and look at the whole scene and lock everything in place. It should ultimately cut down on any time that we are on any crime scene or accident scene or anything like that, that we may need it.

Mayor Donchess

Ok great, it helps with the crime scene analysis I take it. Any questions or comments? Could the Clerk please call the roll?

A viva voce roll call was taken which resulted as follows:

Yea: Alderman Klee, Alderman Harriott-Gathright, Alderwoman Kelly,
Alderman O'Brien, Mayor Donchess 5

Nay: 0

MOTION CARRIED

There being no objection, Mayor Donchess suspended the rules to allow for the introduction of three additional communications received after the agenda was prepared.

From: Tim Cummings, Economic Development Director
Re: Memorandum Seeking Approval of \$35,167.56 for Jersey Barriers (Pilot) & Explaining the Current Plan Narrowing Main Street with Barriers

MOTION BY ALDERMAN HARRIOTT-GATHRIGHT TO ACCEPT, PLACE ON FILE, AND APPROVE THE PURCHASE OF 20 (10-ft.) CURVED CONCRETE JERSEY BARRIERS IN THE AMOUNT OF \$35,167.56 FROM CROWD CONTROL WAREHOUSE. FUNDING WILL BE AVAILABLE IN THE GOFERR FUND GRANT, BY ROLL CALL.

ON THE QUESTION

Mayor Donchess

And Mr. Cummings is here to explain this item and I see he is on so I will turn it over to him.

Tim Cummings Director Economic Development

Thank you Mr. Mayor, for the record, Tim Cummings, Director of Economic Development. I am more than happy to discuss, actually the broader plan or conversation that this specific expenditure is going to ultimately trigger. So before you is a request to spend no more than \$36,000.00 for a specific type of barrier. Why are we asking for this? Because ultimately we are in the early stages of trying to contemplate whether we should continue the narrowing of Main Street into next season. I had a conversation with PEDC last night and this is the start of a conversation. I know Legislation is going to be required to amend the previous approved Ordinance or Resolution that was adopted.

Ultimately, we have heard positive feedback over the last few months. It seems as though there is strong interest to continue with the narrowing of the Main Street for the future outdoor dining seasons. When we first started this, we were in the midst of COVID-19 and we were just starting to open back up not just as a City but in the State and time was of the essence. We really looked at having the barriers through the lens of what was safe and functional but not necessarily with an eye towards aesthetics. Moving forward, you know, there's a lot of variables that still need to be decided upon; my Memo goes into detail on some of those variables that we will need to discuss. I hope that this group here is part of that conversation as we move forward. But ultimately what we would like to do is if there is a desire, an ambition and it is my recommendation we do continue with the narrowing of Main Street, we do it with an eye towards having a little bit better of the aesthetics.

So with that being said, we've outreached to a couple groups that could provide us some barriers. We want to pilot them for the next month or so along Main Street and assess, you know, based off of the feedback that we get from the community, based on DPW's input, based on your input as well. We will then ultimately look to try to go out for a procurement where we would own barriers. So with that being said, Mr. Mayor and through you to the Finance Committee, I am asking for you to favorably approve this request of just over \$35,000.00 so we can start this conversation.

Mayor Donchess

So of course, we are leasing the barriers now and if we are going to continue this in future years, it would be better to purchase the barriers because the lease expense is quite a bit. And secondly, we want to put these out so people, including The Board of Aldermen and the Public can see a couple of different alternatives that we could ultimately pursue to get public feedback and feedback from the Board of Aldermen regarding those alternative. Alderwoman Klee?

Alderman Klee

Thank you Mr. Mayor. Director Cummings, the question that I have, I love the idea of letting us see different ones and I love the idea of doing this year after year. I don't love the idea of this being there during the winter months. I am assuming that we would still remove them during the winter months if we decided that this becomes a permanent way of doing business? And if we did decide, and I again I know there's an "if", if we did decide to move forward with this, year after year, would we here in the City have the ability to put these in place. I know we not only rented them but we had to hire someone to put them in place because of their weight and so on. Would we be able to do that or would we still have to contract that out.

Director Cummings

Thank you Mr. Mayor if I may? So those are excellent questions, ones we don't have answers to only because it really depends on the barriers that we choose. I think ultimately we would always be picking up the barriers at the end of the "outdoor dining season" which is November 15th. These barriers would be our responsibility so we would need to have storage for them over the winter months. That all needs to be taken into consideration; those logistical considerations have been raised by DPW. Those are going to be some of the things that we will be looking to develop plans for when and if we move forward.

Ultimately the barriers that we are piloting meet all the concerns are outlined. We would be able to store these barriers. One of the barriers we would be more easily able to implement year after year. If we go with one of the other barriers, I think we would probably need to have a third party deploy them every year. So there are going to be trade-offs, pros and cons, depending on which ones we actually choose. And so we will make that clear as time goes on.

Alderman Klee

Thank you, Mr. Mayor if I could just do a follow up?

Mayor Donchess

Yes.

Alderman Klee

Thank you. I like the idea that they are not going to be there during the winter more for snow removal and for the protection of the barriers themselves too. I think that there would be a lot of damage. I also just my two cents, I had seen on-line another town that had done something similar and then they had local artists actually paint them and create them and do different types of things that they had. They actually looked a little similar to the Jersey Barriers but they had a different texture to them. I kind of liked that idea too so I am interested in seeing what you will be putting forward so thank you.

Mayor Donchess

Now, of course, if we own them we can authorize that if we wanted to. The concrete barrier alternative is, it is still a concrete barrier but it's more of a pastel color and the shape is not quite as austere as the Jersey Barriers. It's more pleasing shape I am going to say. When we talked with Boston about their approach towards all this, because of one of the barriers we are suggesting be piloted is a water filled metal barrier that would allow plantings and the like. We are thinking we would do that on a side street where there's not the same kind of traffic resistance and parallel to the traffic. The concrete barriers, in Boston they still use concrete barriers for any walls that face the traffic, but then the parallel walls they allow greater latitude on what can be used. But in any event, we would be able to see two alternatives here and begin to consider. With the concrete barriers we could authorize, you know, if we own them, obviously we could let someone paint them. But that again would be one of the things we would discuss once we see how these work and what they look like. Alderwoman Kelly?

Alderwoman Kelly

Yes, most of my questions were asked so I was trying to decide if I had any additional ones. I wanted to ask about timing. I think this is great, I know that we've heard really good feedback from downtown. But my question is we are running up against fall. When does the lease run out on the current ones and is there a reason why we need to approve it now when we probably won't put them up until after winter.

Mayor Donchess

Well we would put these up when we get them. So we think we could get these up in September so we'd see them for a couple of months this year, at least that's the plan.

Alderwoman Kelly

So is our lease out on the ones that are currently there?

Mayor Donchess

The lease goes until I think November 15, doesn't it?

Director Cummings

Correct.

Mayor Donchess

So that kind of the drop dead date. So if we get these in September they'd be out 6 / 8 weeks before the removal.

Alderwoman Kelly

What's the price comparison if we kept with the lease versus switching to the purchase?

Mayor Donchess

For next year or for this current year?

Alderwoman Kelly

Current year.

Mayor Donchess

We can use GOFERR Funds for these, meaning Federal Funds directed through the State of New Hampshire. So the tax impact here is zero.

Alderwoman Kelly

My question is are we breaking a lease of the ones that we have and the cost per month and are we getting a better deal by buying them and using them for 6 to 8, that's my question.

Director Cummings

If I may, Mr. Mayor?

Mayor Donchess

The idea would be to move the Jersey Barriers to provide additional dining space on some of the side streets. So the cost, we would continue to lease those as we are and it is a seasonal lease so returning them early wouldn't get us anything anyway. In future years I mean we would present the cost to you, it depends how we go. Certainly the cost of buying would be more than the cost of leasing but the lease is almost like \$100,000.00 for installation and leasing and we probably have a 3 or 4 year, depending on which way we went, if we did this, we would have a 3 or 4 year payback if we bought them and we'd have more attractive barriers on top of it. But that would be an analysis and decision we'd have to make after we see the barriers and when we are able to present you with the final cost of purchase. Does that answer that?

Alderman Kelly

Yes.

Alderman Harriott-Gathright

I have a question.

Mayor Donchess

Alderman Harriott-Gathright.

Alderman Harriott-Gathright

So right now the \$35,167.56 that's would be paid through the GOFERR Fund correct/

Mayor Donchess

Correct.

Alderman Harriott-Gathright

So that's for the purchase?

Mayor Donchess

Correct. But it's 200 feet, it's not the whole City, it is just 200 feet. We currently have 2,400 feet out there. So you know it is a decent section but certainly not a full replacement of everything.

Alderman Harriott-Gathright

OK so going forward, let's say next year, are we expecting to purchase more and probably not be on the GOFERR.

Mayor Donchess

We are not aware that there would be GOFERR Funds available next year. But were we to purchase, we would need to use city funds. And, of course, we'd own 200 feet already if we went with the concrete ones but we would need to buy the remainder with city funds.

Alderman Harriott-Gathright

Ok I guess my other question is – so if we pass this in the Finance Committee, it goes to the Board of Aldermen, is there I guess a public hearing on this or is it just not necessary. Or is this something just if they want to have public comments. I am just curious because I already know that I have quite a few constituents who would not be for this to be honest with you. I already know that so I am just trying to figure out if we go for it, then is public comment is that correct?

Mayor Donchess

The decision as to whether to make – this is not a commitment to buy anything more than these 200 feet and the metal things that would also be covered by GOFERR. So there's no commitment beyond this pilot. So the idea here would be we get these, we put them out, people can see them, you can see them. We can decide do we want to go forward or not, you know, if so what kind of thing do we want. Do we want to lease, do we want to buy? But this would just show what a couple of other alternatives are at no cost to the city. And then, again, ultimately if the city were to buy these, there would need to be an appropriation, there would need to be a vote by the Board of Aldermen just like any other expenditure. Director Cummings?

Director Cummings

Thank you Mr. Mayor. And then in addition to that that there would have to be a Legislation authorizing that the barriers continue to narrow Main Street. The current Legislation reads that it expires on November 15th. So separate and aside from the financial expenditure, there will also need to be a conversation which I think gets to your question is a piece of policy for the city to adopt which there would be a Committee Hearing on. I don't necessarily believe there would be a Public Hearing, but there absolutely would be a Committee Hearing which would be public, where testimony could be given on that specific issue.

Alderman Harriott-Gathright

Thank you.

Mayor Donchess

Alderwoman Kelly?

Alderwoman Kelly

So you said that this is for 400 feet and I apologize if you outlined, I thought that was what the Mayor said.

Mayor Donchess

200 feet.

Alderwoman Kelly

Sorry, so I want to know what the full amount of feet that we have out now is?

Mayor Donchess

It's 2,400 linear feet right now, so this is 200 out of 2,400 feet.

Alderwoman Kelly

If we decide that after this we don't want to do that is there a place for us to repurpose these barriers?

Mayor Donchess

I'm sure there would be, I mean we'd have to think about. But for example there's a little park you know around the oval where we closed off part of the oval with the unnecessary sort of lanes over there. That could be duplicated on the other end of the Court House Oval. On the south end there's a similar configuration down there. You know, I'm sure we could find a use for them. Alderwoman Kelly do you have another follow up.

Alderwoman Kelly

Yeah I'm not sure that's it is a question, it is just sort of a comment. So again I reiterate that I think this project has been great. I am just concerned that it is \$30 something thousand for 200 linear feet and if we decide to then buy the rest, we are looking at 2,200 square feet that we would need to fund next year and likely will not have GOFERR to cover that. So I just want to make sure that as we are thinking about this, we are being thoughtful about what would come down to the City as an expense if we decide to go forward with this next year.

Mayor Donchess

Did Alderman O'Brien raise his hand?

Alderman O'Brien

I did, but I'll yield to Alderman Klee and then you may call me afterwards, please.

Mayor Donchess

Alderwoman Klee?

Alderman Klee

Thank you, Mr. Mayor. I have a question as much as I have a comment. I understand what the two previous Alderwoman have commented as far as the cost of hitting this next year. But this would not then turn into an annual cost, other than if the possibility of us having to put them out. This would be a one and done cost as far as the purchasing of these items. So keeping that in mind it would be possible if we decided that we were just going to do Main Street and maybe some of them rather than expanding beyond the current 2,400 feet that we are doing now. Because you are talking about taking these 200 and adding them to the 2,400, is that correct to do a sample so then next year if we bought it, we could buy just maybe 2,200 feet or less, depending upon how we wanted to do this. And then the following year we don't have to buy them because we already have it. So it's not like this is going to become an annual cost, unlike if we decided to rent these as we are doing now, then it becomes an annual cost and so on. Am I correct on this thinking?

Mayor Donchess

Yes.

Alderman Klee

Thank you very much and thank you Alderman O'Brien.

Mayor Donchess

Alderman O'Brien?

Alderman O'Brien

Thank you, Mr. Mayor. My question is to Director Cummings, and I do have a couple of them. Is this going to come in the future to the Infrastructure Committee?

Director Cummings

If I may Mr. Mayor.

Mayor Donchess

Yes.

Director Cummings

I mean that's a question ultimately for the President but I would have to believe that that Legislation that would request the narrowing of Main Street to continue would need to be referred to Committee and PEDC and Infrastructure would be the two like Committees that I think would want to hear this, but absolutely Infrastructure I think would need to weigh in on it. And I'd be happy to come to you at whatever meeting you'd like before any Legislation is filed as well so we can start that conversation.

Alderman O'Brien

Thank you, Director Cummings, If I may follow up, because as you know, working together with you, Infrastructure has a pending parking study that is pending out there. And the longer that this type of outside dining stays is going to skew the numbers with the parking study. But I think that is something that maybe at the termination of the outdoor dining, maybe with the Infrastructure Committee, maybe we could jump into that and get into it at that particular time. But the thing is I have several other Infrastructure concerns. There is a loss of revenue in parking with this. It is the additional cost of these barriers, we did meet the safety need and that's why we went with the original although concrete ones, they don't look as nice I understand that. But the thing is they do meet the safety needs and that's the one that is most priority.

So therefore because of the revenue that's involved and I would like to have and I'll speak to the Board President on this to have Infrastructure a little bit more involved. Maybe perhaps in the future, looking to a joint partnership between the Public and the Private and supplementing some of these barriers because with the loss of revenue of parking and then there seems to be the only sole profit would be the different proprietors of the restaurants, maybe there's something that could be jointly shared. It is something possibly that could be explored at the very least. But I am going to support this because this, as you say, is a pilot program, this is going to give us the opportunity as we move into the future if this is what we decide what we want to do, we are going to have enough time and good weather to look at the two in comparison and to help beautify the City if this is what we are going to do in the future. But I'll have further discussion with the Board President with this like I say and perhaps conversation with you. I'm sure you didn't forget about the parking study out there and I know you didn't so we will have that discussion later on. Thank you, Mr. Cummings.

Director Cummings

Thank you, sir.

Mayor Donchess

Alderwoman Kelly.

Alderwoman Kelly

Making sure I'm not on mute again. I appreciate the conversation around this and I think that Alderman O'Brien brought up some good Infrastructure questions that were also on my mind. So I am inclined to be ok with this for now but I want to make sure we are doing our due diligence and I know we will to make sure that we have these conversations and make sure traffic is appropriate amount of parking, we are not getting completely down the line with revenue and that also is pushing – I think some of the things I have heard from other businesses too is that it works great for the outdoor diners but some of the retailers are feeling like there's not parking in front of their retail establishment. So I think is a fine first phase, but I want to make sure that all those concerns come up and we talk about it because as the Memo stated, this was originally supposed to be a temporary solution and when you start to think about it as permanent it is a very different conversation or semi-permanent.

Mayor Donchess

Anyone else? Alright, could the Clerk please call the roll?

A viva voce roll call was taken which resulted as follows:

Yea: Alderman Klee, Alderman Harriott-Gathright, Alderwoman Kelly,
Alderman O'Brien, Mayor Donchess 5

Nay: 0

MOTION CARRIED

From: Kelly Parkinson, Purchasing Manager
Re: Radio Communications Tower

MOTION BY ALDERMAN HARRIOTT-GATHRIGHT TO ACCEPT, PLACE ON FILE, AND AWARD THE CONTRACT FOR THE FABRICATION AND DELIVERY OF AN 88' MONOPOLE PUBLIC SAFETY COMMUNICATIONS TOWER WHICH WILL BE RELOCATED FROM THE WATER TANK ON KESSLER FARM DRIVE IN THE AMOUNT OF \$35,426 FROM VALMONT INDUSTRIES, INC. FUNDING WILL BE AVAILABLE IN CITYWIDE COMMUNICATIONS CAPITAL PROJECTS ACCOUNT 57.5050.81300, BY ROLL CALL.

ON THE QUESTIONMayor Donchess

And Mr. Mansfield has outlined in a communication from Mr. Mansfield to Kim Kleiner dated August 16. 2020. Let's have Mr. Mansfield explain the project.

William Mansfield, Radio Systems Manager

Good evening, I want to thank you Mr. Mayor for allowing this to move forward. And I also want to thank Kim Kleiner for her assistance and Ms. Parkinson for her assistance in the RFP process in this. For those of you who don't know, I am the Radio Systems Manager for the City. Basically what we do is we handle all of the radio communications for Police, Fire, DPW anybody who has a radio that is attached to the City, that is our responsibility. We have three sites in the City, 3 tower sites in the City. One of the tower sites is located on Kessler Farm Drive. Since 2017 the City has been told by Pennichuck Water Works that they had intended on tearing down the water tank on Kessler Farm Drive. This particular water tank has housed one of the City's antenna systems for the last 20 years. It has been a very viable location for us to operate the radio communications for the City.

In this particular circumstance, the Pennichuck Water Works announced that they were going to be dismantling the water tank at that site and that we would have had to move our radio communications antennas off that tank so that they could basically tear down the water tank. We can't operate our radio communications system without that site. If we lost that site we would lose pretty much the northwestern quadrant of the City for radio communications. So we worked with Pennichuck Water Works and we came up with a plan to, you know, we worked also with the Kessler Farm Condominium Association and Alderman Dowd to allow us to put a tower on that location. The initial location we had chosen was approved by Pennichuck Water Works and shortly thereafter they came back and said they wanted the site moved. We had already received FAA Approval to build the tower at that location although since Pennichuck wanted us to move the tower to a different location we had to go for reapproval through the entire re-approval process.

We went through that process, we expected to have a quick turnaround from the FAA and it actually took us 8 months to get that process approved. In the meantime, Pennichuck Water Works had intended on tearing down the water tank is Kessler Farm Drive in April and our project was to be completed in March of this year. We did not receive approval from the FAA until Just 1st of this year. So I hate to say this but because of COVID-19 in March, Pennichuck Water Works shut down their plan to dismantle the water tank and basically extended it until next year which has given us a very small window to now construct a communications tower and have our antennas added to it and have basically the site up and running.

The other issue that we are running into like I said we finally received approval on July 1st from the FAA, now that we are running into the issue of snow. We don't want to be pouring concrete in the snow, we don't want to be building a tower in the snow and we don't want to be adding any antennas in the snow. So that's why I had asked for this to be pushed forward this evening so that we can hopefully get this portion of the project approved.

An RFP was sent out last month to several vendors to fabricate a 88 foot tower which would hold multiple antennas and microwave dishes for the City's Radio Communication System. This tower is not going to be built for any other antennas, it is not a cell tower, it is strictly for public safety communications and Pennichuck Water Works Communications. We received the bids back I believe last week, four bids came back from the RFP Process. They were evaluated, there was an evaluation process that was in the RFP so each vendor who responded knew exactly how we were going to be evaluating the proposals. After evaluation the first one that came in was Belfort Capital out of Louisville, Ohio that came in with a price of \$21,920.00. Their proposal was missing everything but pretty much the price of it, the tower. So we had no idea what they were proposing so at this point they were disqualified from the running for the bids.

We received three other quotes or three other proposals. One was from Valmont Industries out of Valley Nebraska, in the amount of \$35,426.00; one from Saver Industries out of Sioux City, Iowa in the amount of \$46,107.00; and one from Green Mountain Communications out of Pembroke, New Hampshire for \$48,404.00. After reviewing the remaining proposals, we decided to go with the second bidder, the second lowest bidder for cost which was Valmont Industries. They are one of the top three leading manufacturers of towers in the United States. We actually have one of their towers right now on Shakespeare Road. I am looking to have an approval this evening to purchase this tower in the amount of \$35,426.00.

There is another part to this, there will be another part coming forward which will be another request for proposal for bidders to now bid on the foundation construction of the tower site and also to basically put the tower up, to erect the tower so that it's operational. This bid will hopefully be going out no later than next week and there will be a very short turnaround time for that as well. The turnaround time for the tower from Valmont Industries is between 8 and 10 weeks. Going with worst case scenario of 10 weeks which would have us having a delivery if we cut a purchase order tomorrow, we would have delivery by the last week in October. Before that tower is delivered we need that foundation to set for 28 days that's why we are under a very tight timeline.

So that's the rest of the process as it goes. Once the tower is up we have already approved for the antennas to be attached and they should be attached shortly thereafter the tower has set. Now, thank you for your time and are there any questions Mr. Mayor?

Mayor Donchess

Anybody? Questions or comments? Alderman Dowd?

Alderman Dowd

I just want to point out that the new antennas could not go on top of the new tower because the new tower is going to be concrete not steel and it will have a rounded top. So the antennas had to go on a tower which has been through the Board at Kessler Farm and approved. And it's been like a two or three year process but it is something that really needs to be done.

Mayor Donchess

Anyone else? Alderman O'Brien.

Alderman O'Brien

Thank you, Mr. Mayor, to Mr. Mansfield, would there be other additional costs such as the axillary infrastructure such as the generator, air conditioning, something like to power up the equipment that is going to be generated on this tower or is that already exist and it will be transferred off-site or closer where this tower is going to be erected?

Mr. Mansfield

Thank you Alderman O'Brien and it is nice to see you get back and looking healthy. Currently there is a building already on-site with a generator and it is already set up. The intent would be to build this tower directly next to the building that we have on-site so there would be no loss of communication. I would have the antennas mounted, cabled and put into the Communications Building that is on site and within minutes I would be able to transfer the antennas from the full antennas to the new antennas with very little to no disruption of our radio communications. Once that is complete, we are going to have the antennas removed off of the water tank and we would be saving those for future use.

Alderman O'Brien

Very good, thank you Mr. Mansfield and Mr. Mayor.

Mayor Donchess

OK anybody else? Would the Clerk please call the roll?

A viva voce roll call was taken which resulted as follows:

Yea: Alderman Klee, Alderman Harriott-Gathright, Alderwoman Kelly, Alderman O'Brien, Mayor Donchess	5
Nay:	0

From: David Fredette
Re: Police Utility Vehicle

MOTION BY ALDERMAN HARRIOTT-GATHRIGHT TO ACCEPT AND PLACE ON FILE THE COMMUNICATION FROM DAVID FREDETTE, TREASURER DATED AUGUST 6, 2020 ADDRESSING THE POLICE UTILITY VEHICLE BY ROLL

A viva voce roll call was taken which resulted as follows:

Yea: Alderman Klee, Alderman Harriott-Gathright, Alderwoman Kelly,
Alderman O'Brien, Mayor Donchess 5

Nay: 0

MOTION CARRIED

NEW BUSINESS – RESOLUTIONS - None

NEW BUSINESS – ORDINANCES - None

RECORD OF EXPENDITURES

MOTION BY ALDERMAN HARRIOTT-GATHRIGHT THAT THE FINANCE COMMITTEE HAS COMPLIED WITH THE CITY CHARTER AND ORDINANCES PERTAINING TO THE RECORD OF EXPENDITURES FOR THE PERIOD FROM JULY 31, 2020 TO AUGUST 13, 2020, BY ROLL CALL

A viva voce roll call was taken which resulted as follows:

Yea: Alderman Klee, Alderman Harriott-Gathright, Alderwoman Kelly,
Alderman O'Brien, Mayor Donchess 5

Nay: 0

MOTION CARRIED

GENERAL DISCUSSION

Mayor Donchess

I would just like to welcome Alderman O'Brien and I am glad to see that he's back and seemingly feeling well. He's made a couple of jokes so I know he must be feeling pretty good and I am glad to see that. So thank you for getting back to us. Any other General Discussion? Alderwoman Klee?

Alderman Klee

Yes Mr. Mayor, I would like to echo, I am glad to see – while we are not seeing him in person but to see Alderman O'Brien here with a smile on his face, you look great.

Alderman Harriott-Gathright

He does.

Alderman Klee

Thank you for coming to this meeting.

Alderman O'Brien

I would be amiss if I didn't thank my colleagues, I was going to do it at a Board Meeting but I'll do it at the Committee Meetings as well. Your general words of concern and best wishes to my recovery and my health were greatly appreciated; it probably helped move me along. And, of course, now I am under the watchful and loving eye of my wife, I am doing everything that the doctor tells me to do. Honey if you are watching I am listening to you so I will do better. But I would like to thank you all and I'll tell you besides being my colleagues you showed a high degree of friendship, so thank you very much. I appreciated it.

PUBLIC COMMENT - None

REMARKS BY THE ALDERMEN - None

NON-PUBLIC SESSION - None

ADJOURNMENT

MOTION BY ALDERMAN KLEE TO ADJOURN BY ROLL CALL

A viva voce roll call was taken which resulted as follows:

Yea: Alderman Klee, Alderman Harriott-Gathright, Alderwoman Kelly,
Alderman O'Brien, Mayor Donchess 5

Nay: 0

MOTION CARRIED

The Finance Committee meeting was adjourned at 8:01 p.m.

Alderman Linda Harriott-Gathright
Committee Clerk



THE CITY OF NASHUA

Administrative Services
Purchasing Department

"The Gate City"

August 18, 2020

Memo #21-020

TO: Mayor Donchess
Finance Committee

SUBJECT: Communications Monopole Tower and Foundation Design

Please see attached communications from William Mansfield, Radio Systems Manager dated August 16, 2020 for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: Fabrication and delivery of a Monopole Public Safety Communications Tower
Value: \$35,426
Vendor: Valmont Industries
Department: Citywide Communications
Source Fund: Capital Funds Projects

Ordinance: Pursuant to § 5-78 Major purchases (greater than \$10,000) A. All supplies and contractual services, except as otherwise provided herein, when the estimated cost thereof shall exceed \$10,000 shall be purchased by formal, written contract from the lowest responsible bidder, after due notice inviting bids.

We issued a competitive bidding RFP for this project on July 23, 2020 and received complete responses from the following:

Belfort Capital, LLC	Louisville, OH	\$21,920
Valmont Industries, Inc.	Valley, NE	\$35,426
Sabre Industries	Sioux City, IA	\$46,107
Green Mountain Communications	Pembroke, NH	\$48,404

We are recommending this bid be awarded to the lowest total cost vendor who met the specification requirements outlined in the RFP.

The Radio Systems Manager and the Purchasing Department respectfully request your approval of this contract.

Regards,

Kelly Parkinson
Purchasing Manager

Cc: W Mansfield
J Graziano



City of Nashua, NH

Wireless Communications Division

C/O William Mansfield

PO Box 785

Nashua NH 03061-0785

603-594-3521 Fax: 603-594-3615

August 16, 2020

Mr. Kelly Parkinson
Purchasing Manager
City of Nashua
229 Main Street – PO Box 2019
Nashua, NH 03061-2019

Dear Ms. Parkinson

The Communications Division recently solicited proposals for the fabrication and delivery of an 88' Monopole Public Safety Communications Tower (RFP 0246-072320). This tower will allow the City to relocate its current public safety radio communication antennas off of the water tank on Kessler Farm Drive that is scheduled to be replaced. The replacement of this water tank was initially scheduled for March 2020 and now has been rescheduled for March 2021.

The request for proposal was submitted to three vendors and the City received four responses on August 4th. Below is a list of the bidders and the cost associated with their bid which includes the manufacturing and delivery of the tower along with all of the accessories listed within the RFP.

Belfort Capital, LLC	Louisville, Ohio	\$21,920
Valmont Industries, Inc.	Valley, Nebraska	\$35,426
Sabre Industries	Sioux City, Iowa	\$46,107
Green Mountain Communications	Pembroke, New Hampshire	\$48,404

The Communications Division evaluated the proposals with the guidelines set forth by the Purchasing Department. These guidelines were also included in the RFP so that all respondents were aware of the evaluation process. Each proposal was reviewed and evaluated on the Qualifications and Experience, Impression of the Proposal and the Cost Proposal.

Belfort Capital's proposal did not meet the guidelines set forth in the RFP. There was a serious lack of information provided in the proposal with no background of the company or references submitted. The calculated evaluation totaled 60% because they had the best price in the Cost Proposal. Belfort did not meet any remaining evaluation criteria.

Valmont Industries provided a good proposal for the tower. They provided information showing that they understood what was being requested in the RFP and provided a tower design to demonstrate what the tower would like. Enough information was provided to determine that they are qualified to perform the tasks requested in the RFP. The proposal was missing references although the City could be listed as a reference since we currently own one of their structures. The proposed timeline of the project was 8 to 10 weeks for the structure delivery. The cost of the proposal was in line with what was projected and everything was included in the proposal except for a separate line item for freight. Freight is incorporated in the price above. Valmont received an overall evaluation of 91%

Sabre Industries provided a fairly thorough proposal for the tower. They provided information showing that they understood what was being requested in the RFP and provided a tower design to demonstrate what the tower would like. Enough information was provided to determine that they are qualified to perform the tasks requested in the RFP. The only issue with this contract was the cost of the Tower. It's substantially higher than Valmont's proposal. Sabre received an overall evaluation of 86%

Green Mountain was the best proposal submitted. They provided all of the information requested. The only issue with this proposal was the cost. Again the overall cost of the tower was substantially higher than the Valmont Proposal. Green Mountain received an overall evaluation of 85%

With the rankings completed, the Valmont Industries contract was submitted to the City of Nashua Legal Department. Valmont worked with the City to modify the contract which received final approval from the City Attorney.

The Citywide Communications Division recommends the award of the RFP 0246-072320 to Valmont Industries, of Valley Nebraska, in the amount of \$35,426. Funding is available in Citywide Communications Capital Projects account 57.5050 81300 2008.57.15.01 81300.

Sincerely,



William Mansfield
Radio Systems Manager
City of Nashua



City of Nashua, NH

Wireless Communications Division

C/O William Mansfield

PO Box 785

Nashua NH 03061-0785

603-594-3521 Fax: 603-594-3615

August 16, 2020

Kimberly Kleiner
Administrative Services Director
City of Nashua
229 Main Street – PO Box 2019
Nashua, NH 03061-2019

Dear Ms. Kleiner

The City has finally received approval from the Federal Aviation Administration to construct the Communications Tower on Kessler Farm Drive. This tower construction was to be completed in March 2020 and now that we have received approval winter is on the horizon. We recently went through the RFP Process on the tower fabrication and delivery. These proposals were returned and evaluated. A vendor was selected and we have been negotiating the terms of the contract language. This process has continued to delay the process and we are under a very tight timeline to have this tower completed before first snowfall.

The tower fabrication takes up to 10 weeks to complete and deliver the product. At this point we are looking at the last week of October for the tower delivery, if we can proceed to Finance this week. If we wait until the next finance meeting, September 2, we will be looking at a mid-November delivery date which could cause a serious issue with this construction if we receive snowfall.

With us not knowing the unknown, referring to the weather, I am asking if the Mayor would consider asking the Finance Committee to suspend the rules to take up this bid this Wednesday evening. I am anticipating that the contract language issue will be resolved by that point. If not I would request that the committees approval be contingent on final Approval from the Attorney Bolton.

If you would like to discuss this further please contact me at 603-620-1500. Thank you in advance for any assistance that you can provide me with.

Sincerely,

William Mansfield
Radio Systems Manager
City of Nashua

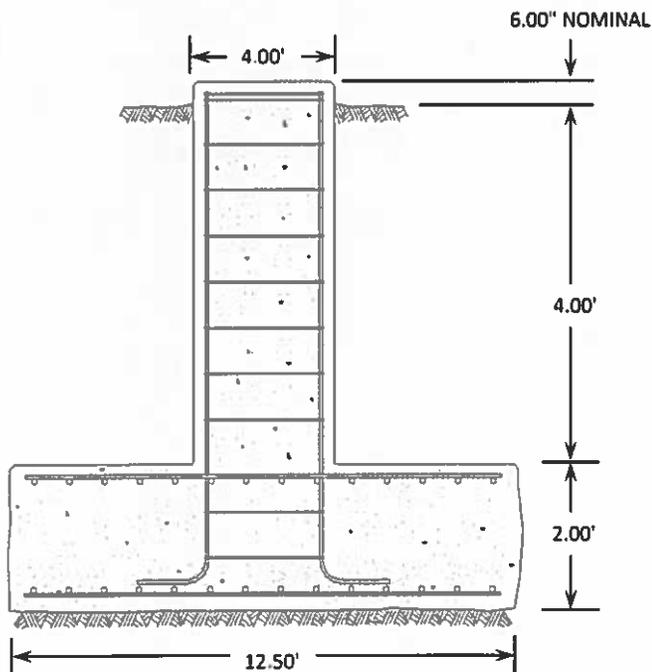
		Belfort	Valmont	Sabre	Green Mountain
Cost Proposal	Monopole Tower	\$21,920	\$31,100	\$30,472	\$23,719
	Lighting	Excluded	Included	\$9,422	\$8,790
	Cable Ice Bridge	Included	Included	Included	\$5,555
	Structural Analysis	Included	Included	Included	\$1,300
	Foundation Plan	Included	Included	Included	\$1,040
	Total	\$21,920	\$31,100	\$39,894	\$40,404
	Estimated Freight	Included	\$4,326	\$6,213	\$8,000
	Total Including Estimated Freight	\$21,920	\$35,426	\$46,107	\$48,404
	Lead Time on Foundation Plan	4 Weeks	2 Weeks	3-5 Days	4 Days
	Lead Time on Anchor Bolt Receipt	3 to 4 Weeks	4 Weeks	3-4 Weeks	3 Weeks
	Lead Time on Tower Delivery	14 - 18 Weeks	10 Weeks	8-10 Weeks	7 Weeks
	Optional Tower Unload, Erection/Install Lighting/Ice Bridge	No Bid	No Bid	\$26,588	\$35,850
	Tower Excavation/backfill and Foundation	No Bid	No Bid	No Bid	\$39,000
	Proposal Evaluation				
	<i>Qualifications and Experience</i>	0%	28%	28%	30%
	<i>Overall Impression of Proposal</i>	0%	8%	8%	10%
	<i>Cost Proposal</i>	60%	55%	50%	45%
	Overall Score	60%	91%	86%	85%

Quote No. 488749-03
 Date: 08-03-20
 Customer: -
 Site: Keesler Farm - Nashua
 Project: 87 ft Monopole

PRELIMINARY - DO NOT USE FOR CONSTRUCTION

1. All reinforcing shall be deformed bars conforming to ASTM A615 Grade 60 (60,000 psi min. yield)
2. All concrete shall have a minimum compressive strength of 4500 psi @ 28 days.
3. Design Based on Terracon project:J1205007,Dated:02.24.2020
4. 13.67 Cubic Yards Of Concrete Required

Rebar Schedule			
	Size	Quantity	Weight (lbs)
Vertical	#6	32	333
Ties	#4	8	59
Top Horz.	#4	20	160
Bot Horz.	#6	28	505





AMERICAN INSTITUTE OF STEEL CONSTRUCTION CERTIFICATION PROGRAMS

PROUDLY RECOGNIZE THAT

Valmont Industries, Inc.

MAINTAINS OPERATIONS LOCATED AT

28800 Ida Street, Valley, NE

THAT SUCCESSFULLY MEET THE QUALITY CERTIFICATION REQUIREMENTS FOR

Building Fabricator

Bridge Fabricator - Simple

Metal Component Manufacturer

Sophisticated Paint Endorsement - Enclosed

PRESIDENT

CERTIFICATION NUMBER

186081011-05R1S

ISSUED

May 29, 2020

VALID THROUGH

August 31, 2021

PROJECT SCOPE

OBJECTIVES:

The City is soliciting qualified Vendors to fabricate and deliver an 88' Monopole Public Safety Communications Tower. The tower must be fabricated with Hot Dipped Galvanized Steel and must meet or exceed all ANSI/TIA-222-G and customer specifications. The City has provided a GeoTech Report of the soil to assist with generating a foundation Design. The tower and accessories must be delivered to 69 Kessler Farm Road Nashua NH upon completion and with coordination with the City.

The City recently received Federal Aviation Administration approval to construct a communications tower at the listed location. This approval is contingent on having the tower constructed with Medium Duals lighting system. Red lights (L-864) for nighttime and medium-intensity, flashing white lights (L-865) for daytime and twilight use.

The city's intent is to receive quotes from tower manufacturers for the Tower, foundation design, steel templates and anchor bolts, entry port at Base of the tower, exit ports at each antenna level, pole hardware, removable climbing steps, galvanized cable type climbing system (No Harness), TIA-G standard grounding provisions welded to the pole, 4' lightning rod, beacon mount Flash E1 FTS 370d LED AVIAN IR Beacon System, engineering drawings and structural analysis of tower per design and custom foundation design with Registered PE Stamp, a PDF copy of drawings along with 4 hard copies of each, five (5) 6' galvanized standoff arms, anchor steel, 60 feet of above ground 24 inch wide Ice bridge with poles, trapeze and accessories and delivery.

Any and all contractual documents that are required by the vendor must be submitted with the proposal. Any and all exceptions to this RFP or the scope of work must be obviously noted on the cover page of your submittal. Any additional equipment that the vendor feels was missed or should be added should also be noted on the cover page of your proposal.

Optional Quote: each manufacturer can include pricing for the monopole erection which should include: offloading the monopole from the truck, inventory the equipment. Completely erect the monopole, step bolts, sidearm, climbing cable, Ice Bridge and lightning rod and lighting. This pricing should be a separate line item and should include the cost of the crane to perform the unloading and assist with the erection of the monopole.

Location: 69 Kessler Farm Drive, Nashua NH **Lat:** 42.47.40 49N **Long:** 71.30.23 79W

Public Safety Communications Tower Info:

88' Galvanized Monopole

TIA G Standard IBC 2015

Wind Speed 100 3 Second Wind Gust ASD

Wind Speed with Ice 40 MPH Radial Thickness 2.17

Structure class III

Exposure B

Topography Category 1

Flash E1 FTS 370d LED Avian IR Beacon System

Preliminary Foundation Design Quote for Pad:

Included with this proposal as Appendix A is the Geotech report. The submitted proposal must include a preliminary design. Once the successful bidder is selected they shall deliver to the City Stamped Engineer Drawings so that the foundation can be constructed.

Antennas and Approximate Heights

Quote shall include (5) five 6 foot mounts. All antennas will use 7/8 waveguide except for the microwave, which will utilize elliptical cable. All antenna and cable specs are included with this bid package under Appendix B. Some of the antennas listed below are specified as future buildouts although the tower should be constructed as if the load will be on the tower now.

Microwave Dish at 84 feet

1 RFS SC3-W100AC Solid with Radome,
Ultra High freq
172.2 deg Azimuth/ Freq 11205.0

No mount will be required as a chain mount was purchased with the microwave.
Specs are included in the antenna supplement (Appendix B)

The tower should be designed to include a microwave dish at 84 feet for future expansion utilizing the listed microwave dish and chain mount for loading. (Azimuth Information isn't available at this time. Tower should be constructed to allow for this dish to be added in the future.)

Antenna Mount at 78 feet

Mount 1: 1 CC807-9 antennas (30#)
1 Tower Top Amp 428E (8.9#)

Mount 2: 1 ANT 940F10 (19#) @ 78 feet on a mount
1 Y4506 Yagi

Mount 3: 1 CC807-9 antennas (30#)

The tower should be designed for one additional mount at 78 feet for future expansion utilizing antenna CC807-9 and one 6 foot mount for loading purposes.

Microwave Dish at 77 Feet

1 RFS SC3-W100AC Solid with Radome,
Ultra High freq: 172.2 deg Azimuth/ Freq 11205.0

No mount will be required as a chain mount was purchased with the microwave.
Specs are included in the antenna supplement (Appendix B)

Antenna Mount 68 Feet

Mount 4 : 1 CC807-9 antenna (30#)

Mount 5: 1 CC807-9 antenna (30#)

The tower should be designed for two additional mounts at 68 feet for future expansion utilizing antenna CC807-9 and two 6 foot mounts for loading purposes.

Antenna Mount at 65 Feet

The tower should be designed for two additional mounts at 65 feet for future expansion utilizing antenna CC807-9 and two 6 foot mounts for loading purposes.

Cable Tray/Ice Bridge

Pricing should include 60 feet of above ground 24 inch wide Ice bridge with poles, trapeze and accessories.

Proposals shall include:

Lead time on stamped foundation drawings 2 weeks

Lead time on receiving the required anchor bolts 4 weeks

Lead time on Delivery of tower 10 weeks

Cost of Monopole Materials 26.200 (monopole and all associated accessories. current mounts at each height excluding dishes)

**Include a list of all equipment that is included in this price*

Cost of Lighting, if separate _____

Cost of Cable/Ice Bridge, 3,900 _____

Cost of Structural Analysis, 400 _____

Cost of Foundation Plan, 600 _____

Cost of Freight, if separate 4.076 _____

Optional Cost of unloading and erection of tower, lighting and equipment _____

Deliverables

- a. The Bidder shall carry out the works and provide equipment as required in the documents to successfully complete the work.

Criteria	Weight
<p>Qualifications and Experience: Bidder must provide information that demonstrates they possess the technical expertise that is required for this scope of work</p> <p>Reference Feedback Respondent must demonstrate adequate experience in the following areas: qualification, general experience and technical competence of the project team Experience with similar type/size project Expertise and resources that can perform the necessary tasks required to deliver</p>	30%
<p>Overall Impression of Proposal Organization, clarity, conciseness and thoroughness. Approach to the scope of services and statement of works Proposed project schedule</p>	10%
<p>Cost Proposal: Cost proposal should include any payment schedule setting forth the frequency and amount of progress payments, and identifying the tasks and deliverables (“milestones”) to be completed for each payment to be deemed earned.</p>	60%

Cost of service is an important factor in the evaluation process; however, the city is not obligated to accept the lowest cost proposal. Ability to provide a quality service in a timely manner at a low or reasonable cost in accordance with the RFP requirements is critical to a successful proposal.



QUOTATION

Valmont Industries, Inc.
28800 Ida Street

Quote Number: 488749-03
Created: 8/3/2020 12:44:40 PM
Revised: 8/3/2020 1:13:09 PM

Valley, NE 68064

Prepared for: City Of Nashua, NH
Attention: William Mansfield
Address1: PO Box 785
Address2:
City: Nashua
State: NH
Zip: 03061
Phone: (603) 594-3521
Email: mansfieldw@nashuapd.com

Budgetary: No

RFQ: Project: City of Nashua - Keesler Farm - Nashua, NH - 88' monopole

NOTICE

Quoted prices will be held firm for 90 days. Prices are subject to change if product is not shipped within 2 months of Purchase Order receipt.

ITEM	DESCRIPTION	QTY	UNIT PRICE
1	88' MONOPOLE - 87' POLE WITH 1' FOUNDATION PROJECTION	1	\$21,899
	Price Includes:		
	- Steel templates and anchor bolts.		
	- Pole sections and accessories to be hot dipped galvanized.		
	- Transmission line entry ports at the base of the pole.		
	- Transmission line exit ports at each specified antenna level.		
	- Pole assembly hardware.		
	- Removable climbing steps with galvanized Tuf-Tug cable type safety climb system (less harness).		
	- Includes TIA-G standard grounding provisions welded to pole.		
	- Includes 4' lightning rod.		
	- Includes 2' beacon mount.		
	- Includes E1 FTS 370d LED AVIAN IR Beacon System		
2	STRUCTURAL ANALYSIS	1	\$400
	Engineering drawings per design, to be P.E. sealed by a Registered Professional Engineer. A pdf copy of the drawing is supplied, if hard copies are required please indicate on order. Additional charges may apply for hard copies larger than 8-1/2" x 11".		
3	FOUNDATION DESIGN PER CUSTOMER FURNISHED SOILS REPORT	1	\$600
	Custom foundation (unit base or drilled caisson) if soil report is supplied. A pdf copy of the drawing is supplied, if hard copies are required please indicate on order. Rock foundations may incur additional charges. Price is for one site. Soils report to be provided by the customer.		
4	MOUNT @ 78' (3) 6' STANDOFF ARMS WITH 2-3/8" X 36" MOUNTING PIPES	1	\$1,629

SitePro1 Parts: (1) UQB4, (3) PSA6, (3) 2-3/8" x 36" mounting pipes



QUOTATION

Valmont Industries, Inc.
28800 Ida Street

Quote Number: 488749-03
Created: 8/3/2020 12:44:40 PM
Revised: 8/3/2020 1:13:09 PM

Valley, NE 68064

5	MOUNT @ 68' (2) 6' STANDOFF ARMS WITH 2-3/8" X 36" MOUNTING PIPES	1	\$1,336
	SitePro1 Parts: (1) UQB4, (2) PSA6, (2) 2-3/8" x 36" mounting pipes		
6	MOUNT @ 65' (2) 6' STANDOFF ARMS WITH 2-3/8" X 36" MOUNTING PIPES	1	\$1,336
	SitePro1 Parts: (1) UQB4, (2) PSA6, (2) 2-3/8" x 36" mounting pipes		
7	24" X 10' GRIP STRUT ICE BRIDGE WITH Z-BRACKET TRAPEZE (14 RUN 10'-6" SHOE)	6	\$650
	SitePro1 Parts: IB24B-Z Line is for a total of (6) ice bridges to span 60' when connected.		
	<ul style="list-style-type: none"> • 24" Grip-Span Ice Bridge Kits with Z-Bracket Trapeze. • # of Runs - 14 • Trapeze - Z-Brackets, 1 Level • Size - 24" x 10' • Poles - 3-1/2" x 10'-6" Base Shoe • Complete Kit 		
		12	\$31,100

NOTES

FINISH SYSTEM

Galvanized (GV) Base Coat: Hot-Dip Galvanized to ASTM A123 Spec: F-1.

GENERAL

Products may be foreign built - If this is not acceptable please request a revised quote.

MONOPOLE

For pole weight, base reactions and design/antenna loads, please refer to Valmont Permit Drawing File ID 488749-03.

Pole sizes are preliminary only and may change slightly at time of order entry.

Foundation build and tower erection are by others.

FREIGHT

Estimated Cost, with unloading of truck by others to Nashua, NH, nearest access point to the site, via flat bed tractor trailer. Any special handling by other. (1 truck(s) required) \$4,076

Estimated anchor steel freight shipped direct from our supplier. Average anchor steel lead time is 4 to 6 weeks. \$250

DELIVERY

Estimated lead time is 8 to 10 weeks. Please note that lead times are estimated and can fluctuate due to production capacity. Please contact customer service to verify current lead times or if a better delivery date is possible when placing an order. A complete soil report and plot plan (for guyed towers) must be received by Valmont prior to manufacturing.

MATERIAL PRICE

Due to material price fluctuations, Valmont reserves the right to review all material pricing prior to accepting any order. Any order placed on hold is subject to a price review at the time of its release.

Valmont may be required by state law to collect Sales/Use Tax at the time of shipment. If required, this tax will appear as a separate item on the invoice. If you have a tax exempt certificate, submit it at the time of order.



QUOTATION

Valmont Industries, Inc.
28800 Ida Street

Quote Number: 488749-03
Created: 8/3/2020 12:44:40 PM
Revised: 8/3/2020 1:13:09 PM

Valley, NE 68064

GENERAL NOTES

Please send orders to Lisa Taylor (lisa.taylor@valmont.com).

- * Valmont reserves the right to apply storage charges of three-hundred and fifty dollars (\$350.00) per month for structures kept in our yard beginning the 1st of the month following the original ship date.
- * Quote is subject to Valmont's standard terms and conditions. See attached copy.
- * All quotations subject to acceptance by Valmont at time of order placement.
- * F.O.B Valmont Factory
- * Terms: NET 30 Days (upon approved credit)

- * Prepared by McKynna Kelly
Associate Project Administrator
Valmont Industries Inc.



**COMMUNICATIONS
STANDARD TERMS AND CONDITIONS OF SALE**

AGREEMENT: This document ("Document") contains the standard terms and conditions of sale by Valmont Industries, Inc. ("Supplier"), to Purchaser, of products, materials, other goods, equipment, operations, or services ("Product"). If this Document is a quotation, then the offer contained herein shall remain open for thirty (30) days from the date it was issued, unless otherwise specified, and Purchaser shall be deemed to have accepted the offer and terms and conditions contained herein upon the earlier of: (1) Purchaser's signature and return of this Document to Supplier by fax or any other means, (2) Supplier's receipt of any order or any other writing from Purchaser indicating Purchaser's acceptance and agreement to the terms hereof, or (3) Purchaser's acceptance of any shipment of Product. Whether this Document is a quote, an invoice, or otherwise, the terms and conditions of the parties' agreement shall consist solely of the terms and conditions contained in this Document, together with any separate written agreement previously executed by both Purchaser and Supplier, any invoices generated in connection herewith, and any written addenda to the foregoing that are signed by Purchaser and Supplier (all of which are hereinafter collectively referred to as the "Agreement"). Any additional or different terms contained in any order or other document submitted by Purchaser to Supplier shall be deemed rejected, unless expressly accepted in writing by Supplier. In no event shall Supplier's silence or failure to respond to any such additional or different terms be deemed to constitute acceptance or approval thereof. If this Document is a quotation, then failure of the Purchaser to reject these terms and conditions in writing upon the first to occur of the receipt of this or any other document from or on behalf of the Supplier containing these terms and conditions or the delivery of Product pursuant to the Agreement shall constitute final acceptance of the terms and conditions hereof. To the extent this invoice is in any way deemed to be an acceptance of an offer of the Purchaser, any such acceptance of the Supplier is expressly conditioned upon the consent of the Purchaser to the terms and conditions of the Agreement.

MODIFICATIONS, RESCISSION & CANCELLATION: The Agreement may be modified or rescinded only in writing signed by duly authorized representatives of the parties. For any changes requested by Purchaser to the specification, style, or quantity of the Product, Purchaser shall pay the Supplier a charge equal to the actual additional cost incurred by the Supplier as a result of such change plus a reasonable percentage of such actual cost for overhead and profit. Orders may be canceled only with Supplier's written consent and upon terms which will save Supplier from loss, including all out-of-pocket costs and lost profits.

LIMITED WARRANTY: Supplier warrants the Product to be free of material and workmanship defects for a period of two years from the date of shipment, but said warranty is limited to material and workmanship of Product designed and manufactured by the Supplier. For any product manufactured using items supplied by Purchaser or Purchaser's designee, Supplier makes no warranty concerning the design, fabrication, or manufacture of the items supplied. Such items shall carry only the respective designer's, fabricator's, or manufacturer's warranty, if any. For product manufactured or fabricated by Supplier according to specifications or designs provided by Purchaser or Purchaser's designee, Supplier makes no warranty concerning the adequacy or sufficiency of the specifications or designs themselves. All warranty claims alleging defects of materials or workmanship must be submitted in writing within seven (7) days after the discovery of the defect or such claim shall be considered waived. Supplier will not accept Product returned to it for repair or replacement, unless Supplier is previously notified of the defect in writing and the return or correction is authorized by Supplier in writing. Any Product deemed by Supplier, in its sole discretion, to be defective in material or workmanship will be repaired or replaced, at Supplier's option, F.O.B. Supplier's plant. Supplier's obligation to repair or replace any defective Product shall not include any obligation to reimburse the Purchaser for transportation, installation, removal, unauthorized repairs, or any other expenses that may be incurred by the Purchaser or others in relation to any Product defect. **THIS WARRANTY EXCLUDES (i) FATIGUE FAILURE OR SIMILAR PHENOMENA RESULTING FROM INDUCED VIBRATION, HARMONIC OSCILLATION OR RESONANCE ASSOCIATED WITH MOVEMENT OF AIR CURRENTS AROUND THE PRODUCT, FURTHER, LABOR REQUIRED TO REMOVE AND/OR REINSTALL ORIGINAL OR REPLACEMENT PARTS SHALL BE THE RESPONSIBILITY OF THE CUSTOMER; (ii) DAMAGE CAUSED BY IMPROPER INSTALLATION, OVERLOADING, MISUSE, ABUSE, ACCIDENT OR NEGLIGENCE.** In addition, this warranty does not cover alterations, modifications, or additions unless the change is acknowledged and accepted in advance in writing, by Valmont; and (iii) if the products are to be used on an existing foundation or on other structures, the customer assumes all responsibility for the structural integrity of the existing foundation, anchorage or structures and all the consequences arising therefrom.

THE FOREGOING WARRANTIES ARE THE ONLY WARRANTIES GIVEN BY SUPPLIER, AND SUPPLIER HEREBY DISCLAIMS ALL OTHER WARRANTIES, EXPRESSED OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, WHETHER ARISING FROM STATUTE, COMMON LAW, CUSTOM, COURSE OF DEALING, USAGE OF TRADE, OR OTHERWISE. THE REMEDY OF REPAIR OR REPLACEMENT OF THE DEFECTIVE PRODUCT SET FORTH IN THE FOREGOING WARRANTIES SHALL BE THE EXCLUSIVE REMEDY AVAILABLE TO ANY PERSON. SUPPLIER SHALL NOT BE LIABLE FOR ANY LOSS, INJURY, EXPENSE, OR DAMAGE, WHETHER DIRECT, CONSEQUENTIAL, INCIDENTAL, OR OTHERWISE (INCLUDING LOST PROFITS, LOSS OF CONSTRUCTION BONUS OR INCENTIVES), RESULTING FROM THE POSSESSION, INSTALLATION, ERECTION, START-UP, USE, MAINTENANCE, OPERATION, REMOVAL, OR RESALE OF SUPPLIER'S PRODUCT OR CAUSED BY ANY DEFECT, FAILURE, OR MALFUNCTION OF ANY PRODUCT, WHETHER A CLAIM FOR SUCH DAMAGES IS BASED UPON WARRANTY, CONTRACT, NEGLIGENCE, OR OTHERWISE. NO PERSON HAS THE AUTHORITY TO BIND THE SUPPLIER TO ANY REPRESENTATION OR WARRANTY OTHER THAN THE FOREGOING LIMITED WARRANTIES AS DISCLAIMED.

DELIVERY, FREIGHT & RISK OF LOSS: All products are sold F.O.B. factory, full freight allowed within the continental United States, consisting of the lower 48 contiguous states, unless otherwise specified in writing. For shipment destinations outside the continental U.S., freight charges will be prepaid to the nearest port of exit with all other applicable charges from said point of delivery being the responsibility of the customer, unless otherwise noted. The method of shipment will be solely determined by Valmont, using a common carrier of Valmont's choice and delivered to the nearest destination. The customer assumes and will pay all charges for special services such as cartage, airfreight, express deliveries, parcel post and multiple deliveries on one order. For orders less than \$1,500, freight may not be included and may be prepaid and charged to the customer. Orders below \$500 may incur a processing fee. Freight charges for anchor bolts or accessories shipped independent of the structures (at the customer's request) may be billed separately and paid by the customer, unless otherwise specified in writing. Risk of Loss, including transportation delays and losses, shall pass to Purchaser upon the earlier of (i) completion of the Product's manufacture, if shipment is delayed by Purchaser, (ii) delivery of the Product to the Purchaser in cases where shipment is F.O.B. destination, or (iii) delivery of the Product to the carrier in cases where shipment is collect or is F.O.B. point of shipment.

PRICING: All prices and discounts are subject to change without advance notice except those shown on a specific quotation indicating the prices to be firm for thirty (30) days from the date of the quotation. For quotations accepted by Purchaser, Purchaser agrees that if the contract documents or designs or the prices of raw materials change from that contained in the quotation, Supplier has a right to charge additional compensation for increased costs, including, without limitation, costs related to freight and raw materials, as well as for increased margin associated therewith. Orders delayed or put on customer hold may not be price protected beyond the date of a general price increase announcement.

RETURNS & CLAIMS FOR SHORTAGES: Supplier will not accept returns for custom-made Product for any reason, provided that Supplier will accept returns made solely for repair or replacement under the foregoing express warranties, but only if Supplier has previously authorized said returns in writing. Standard (non-custom) Product may not be returned without the written consent of Supplier obtained within thirty (30) days after shipment, and only upon the following conditions: (i) all returned Product must be in excellent and merchantable condition and in the original packaging; (ii) the outbound and return freight must be pre-paid; and (iv) the return is subject to certain charges depending on current pricing and product. All claims for shortages must be made in writing within 30 days of receipt of shipment at destination.

PRODUCT SHIPPED WITH PROTECTIVE COVERING: Product received at the point of destination with protective covering should be unwrapped immediately and inspected. Any exposure to moisture during transportation or storage may cause the wrapping materials to stain the Product. Product is wrapped for protection during shipment.

INSTALLATION: Purchaser shall be solely responsible at its cost for the installation and erection of the Product purchased. Although Supplier may, in some cases, provide data, manuals, instructions, designs, drawings or specifications to aid Purchaser with installation or start-up, **SUPPLIER ASSUMES NO RESPONSIBILITY FOR PROPER INSTALLATION OR SUPPORT OF THE PRODUCT WHEN ERECTED AND DISCLAIMS ANY EXPRESS OR IMPLIED WARRANTIES WITH RESPECT TO SUCH INSTALLATION OR SUPPORT, WHETHER OR NOT DATA, MANUALS, INSTRUCTIONS, DESIGNS, DRAWINGS OR SPECIFICATIONS ARE PROVIDED.**

DELAYS: Supplier will deliver or ship with reasonable promptness, but shall not be liable for delays for any reason beyond the Supplier's reasonable control, including, but not limited to, delays caused by acts of God, war, riot, embargoes, acts of civil or military authorities, fires, floods, accidents, quarantine restrictions, mill conditions, strikes, differences with workmen, delays in transportation, shortages of cars, fuel, labor or materials. **IN ANY SUCH EVENT, SUPPLIER SHALL HAVE SUCH ADDITIONAL TIME WITHIN WHICH TO PERFORM AS MAY BE REASONABLE AND NECESSARY UNDER THE CIRCUMSTANCES, AND SUPPLIER SHALL NOT BE LIABLE TO PURCHASER FOR ANY DAMAGES ARISING FROM SUCH DELAYS, LOSS OF USE OR FOR OTHER DIRECT, INDIRECT, INCIDENTAL, CONSEQUENTIAL OR SPECIAL DAMAGES OF ANY KIND WHATSOEVER. IN NO EVENT SHALL SUPPLIER BE LIABLE FOR ANY INCIDENTAL OR CONSEQUENTIAL DAMAGES OR CLAIMS FOR LABOR RESULTING FROM FAILURE OR DELAY IN DELIVERY.**



CREDIT APPROVAL & SECURITY FOR PAYMENT: Acceptance of any offer of Supplier is subject to Supplier's approval of Purchaser's credit, and Supplier may at any time decline to make any shipment or delivery, or to perform any services, except upon receipt of payment or security, or upon such other terms as may be satisfactory to Supplier. To secure the payment of any and all amounts due Supplier under this Agreement or any other contract between the parties, Supplier retains and the Purchaser grants to Supplier a security interest in the Product purchased hereunder and agrees to execute and deliver to Supplier such financing statements or to take any other action necessary to perfect Supplier's security interest as Supplier may reasonably request.

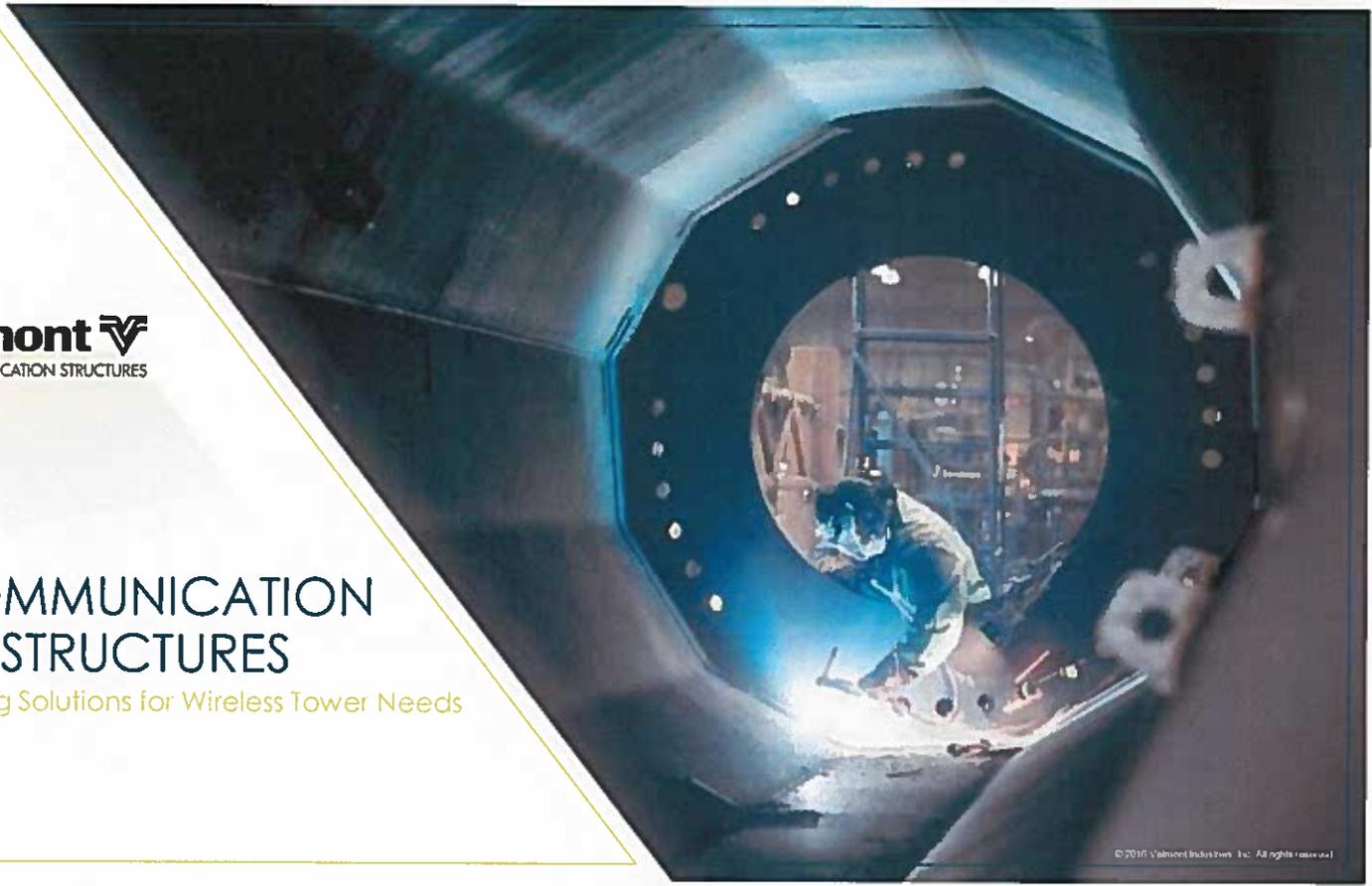
TERMS, INVOICES, PAYMENT, LATE CHARGE & TAXES: Payment terms are NET thirty (30) days from the date of Supplier's invoice, unless otherwise specified and approved in advance in writing from the Valmont Credit Department. Invoices will be rendered upon delivery of each order to Purchaser. All payments shall be made to the "remit to" location as stated on the Supplier's invoice. Supplier reserves the right to invoice, and Purchaser agrees to pay for, any or all Product ready for shipment, together with expenses, costs, and losses associated therewith, whenever shipment is delayed pursuant to Purchaser's written instructions or for other reasons beyond Supplier's control. Invoices for anchor bolts shipped in advance of the structures may be billed at the time of such anchor bolt shipment. A monthly late charge of 1.5% of the invoice amount or \$50, whichever is greater, will be assessed on all past-due amounts. Any tax or other charge imposed by law on the sale of goods or the performance of services shall be paid by the Purchaser, unless the law specifically provides that such payment must be absorbed by Supplier. Purchaser shall inform the Supplier, in advance in writing, of such taxes or other charges imposed by state, municipal, or other law that are to be paid by the Supplier.

DEFAULT OF PURCHASER: In the event that (i) Purchaser fails to pay any invoice when due; (ii) Purchaser breaches this Agreement or any other contract with Supplier or any of its affiliated companies; or (iii) Purchaser's financial strength becomes unsatisfactory, Purchaser shall thereby be in default, and Supplier reserves the right, in its sole discretion, to do any one or more of the following: (i) cancel this Agreement and any work in progress, shipments, and pending orders without further notice; (ii) declare all sums owing from Purchaser to Supplier to be due and payable; (iii) require payment in advance of performance, in certified funds; (iv) foreclose any security interest; (v) require other security satisfactory to Supplier. Purchaser shall be liable to Supplier for any and all damages, whether direct, indirect, consequential, special or any other kind of damages, caused by or arising out of any breach of this agreement, provided that the exercise of any rights under this contract shall not bar Supplier from exercising its rights under the UCC or any other applicable law. The Purchaser waives any applicable statutory exemptions and shall pay all expenses incurred by Supplier in the collection of the amounts due under the Agreement, including attorneys' fees.



COMMUNICATION STRUCTURES

Delivering Solutions for Wireless Tower Needs



Product and Service Capabilities

- Monopoles (built in Valley, NE)
 - Tapered slip-fit monopoles up to 250'
- Self-supporting towers (built in Plymouth, IN and Salem, OR)
 - Pipe and solid rod designs
 - Heights up to 500'
- Guyed towers
 - Cellular and broadcast (am/fm)
 - Heights up to 1500'
- Disguised Structures
 - Monopine and monopalm
 - Flag poles and unipoles
 - Clock tower, water tanks, wind mills, bell towers
- Engineering Services
 - PE stamps for all 50 states
 - Tower reanalysis

Self Supporting Towers



Engineered for excellent value and design flexibility, Valmont's self supporting towers employ a variety of components to configure reliable structures meeting the needs of many of today's wireless tower installations.

- For optimal customer value, Valmont engineers select single-member legs or a combination of single-member and truss-style legs, depending on the tower mission and customer specifications. Depending on load and environmental requirements, tubular legs or solid rod legs or a combination of both components are integrated into the structure's design.
 - Durable materials in a flexible design for long tower life at a great price.
 - Single member sections reduce ice accumulations and minimize wind loads.
 - Efficient shipment, storage and assembly further enhance customer value.
 - Component sections are pre-engineered and detailed to ensure quick drawing turn-around which may expedite local permitting processes.
 - Heights up to 600' are available.

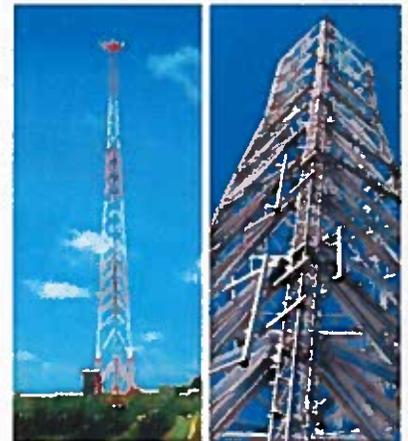


Self Supporting Towers



Valmont PiRod® self supporting towers are ergonomically designed, making the climbing and servicing of the towers easier and safer.

- Featuring a durable solid-rod lattice construction, PiRod self supporting towers provide excellent corrosion resistance for long-term performance and superb structural integrity.
 - PiRod custom-engineered towers are a great choice for heavy loads and windy, icy or other extreme environments.
 - Solid rod design offers superior corrosion resistance.
 - Provides low wind drag while delivering exceptional strength.
 - Hot-dipped galvanized to ASTM 123 specifications after fabrication.
 - Standard hardware includes ASTM A-325 high-strength bolts, heavy-hex nuts and lock washers.
 - Welded by AWS D1-1 certified welders.
 - Licensed engineer sealed prints (P.E./S.E.) available for all 50 states.
 - Heights up to 600' and base width up to 60'.

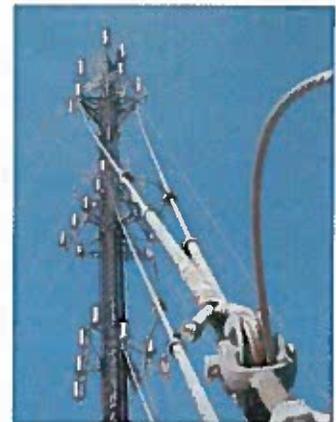


Guyed Towers



PIRod® guyed towers are custom-engineered and manufactured to meet a variety of application requirements and are available in all-welded section configurations.

- ALL-WELDED TOWERS feature solid rod construction. Face widths of 30", 36", 48" and 60" come with foot-pad connections while face widths of 18" and 24" feature pin and cup connections. Tower heights up to 1,000 feet are available.
- Valmont's experienced engineering team utilizes proprietary computer-aided design software to craft structures known for their durability and structural integrity. During the design process, the Valmont team carefully analyzes specified needs and builds in the capabilities to handle the following considerations:
 - Terrain, wind and ice-loading site conditions.
 - Strength and versatility criteria.
 - Antenna and transmission line mounting specifications.
 - Climbing provisions and safety equipment needs.
 - Future loading elements due to impending co-location installations.
 - Licensed engineer sealed prints (P.E./S.E. available for all 50 states).



Monopole Towers & Portable Bases



These poles can be custom-designed for a variety of single or multi-user configurations and in a wide variety of finishes to meet local aesthetic and zoning requirements.

- **MONOPOLES** - Combining engineering expertise, high-quality manufacturing practices and an economical slip-joint design, Valmont's 18-sided monopole towers are available in heights up to 300 feet.
 - Each shaft section is a constant-tapered hollow steel section up to 53 feet in length.
 - Poles can be designed with slip joints or flanged connections.
 - Pole shafts are fabricated from low-alloy, high-strength steel.
 - All poles are hot-dipped galvanized after fabrication per ASTM A-123.
 - Foundation designs are included per customer-furnished soils report.
 - A formal stress analysis and drawing package is provided for building permit submissions.
- **PORTABLE BASES** - Valmont's portable base poles are suitable for temporary or semi-permanent installations and permanent sites where a conventional foundation may be impractical. Portable base poles may simplify zoning and permitting processes for fast site deployment. The base and monopole can be erected typically in a single day on crushed stone or blacktop to level the surface as well as provide adequate drainage.





THE CITY OF NASHUA

Administrative Services
Purchasing Department

"The Gate City"

Addendum 1

RFP0246-072320 Monopole Tower and Foundation Design

August 3, 2020

Information included in this document becomes a part of the original RFP.

If you are submitting a paper bid, please sign below to indicate receipt of this additional information and include this page with your bid submittal. If you are submitting a bid via Bid Express please be sure to acknowledge the addendum on the website before submitting your bid.

Addendum 1 is being issued to modify the bidding documents to include questions and answers received from potential bidders with the initial RFP.

All other aspects of the original document remain the same.

Please sign and return this page with your submitted proposal. Failure to acknowledge the addendum will result in the bid submittal being disqualified.

I acknowledge that Addendum 1 has been received and incorporated into bid submittal for RFP0246-072320.

McKynna Kelly

Authorized Signature

08/04/2020

Date

Valmont Industries

Name of Firm

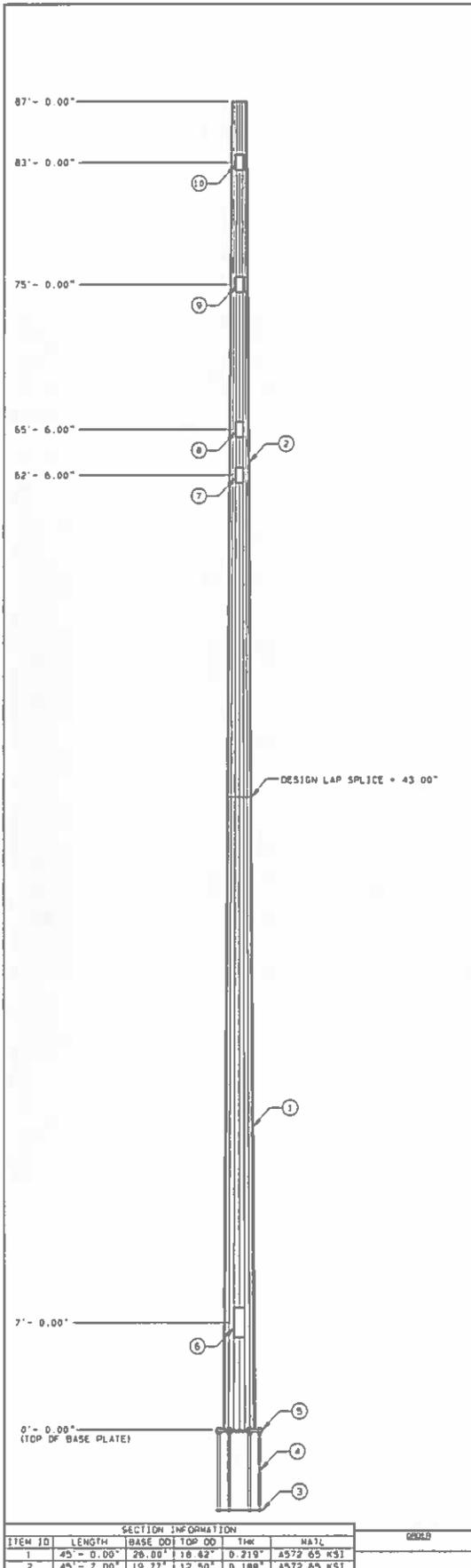


Addendum 1 to RFP0246-072320 – Questions and Answers

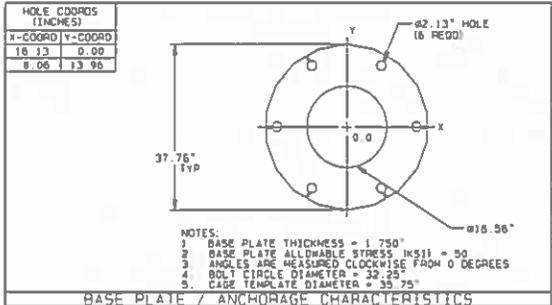
1. Will we have to price clearing?
This information is included in the original RFP document
2. Do you need site grounding quoted?
3. **This information is included in the original RFP document**
4. Do you need a stone compound with fence quoted? If so, how big?
This information is included in the original RFP document
5. Do you need cable management (ice bridge quoted)? If so, how long a run?
This information is included in the original RFP document
6. Do you need a PE?
This information is included in the original RFP document
7. Can I send one of my CM's to the site to take some photos?
Yes, please coordinate any request for a site visit with Bill Mansfield from our Communications Department
8. On page 1 of the RFP, you request that if a vendor chooses to submit a paper copy of the proposal, they would have to provide two copies and a digital copy on USB. Due to security issues, we normally do not provide documents on USB. Would you accept an emailed copy along with the two paper copies?
Yes, an emailed copy will be sufficient.
9. On page 3 of the RFP, you state that all bids are binding for 60 days, and on page 4 you state that all bids are binding for 90 days. Can you clarify how many days the bid will be binding?
Bids for this project will be binding for 60 days.
10. Can you please clarify what type of mount needs to be included for each antenna for the tower loading?
There needs to be 6 foot stand off mounts capable of meeting the wind and ice loading specifications along with the antenna specified for each level.
11. Will you accept quotes from general contractors that are not tower manufacturers?
The City doesn't object to general contractors bidding.
12. May we have an extension to Friday August 7th to complete the proposal?
There won't be any extensions to the submission date
13. Who is the lead agency for this RFP? In other words, who will be the actual users of this tower (Police Department, Fire Rescue, etc.)?
Public Safety
14. There should be more information like the antenna specs included in Appendix B, but I can't find Appendix B, can you please help to get it from our customer?
See Attached Appendix B



15. (5) 6 foot mount will be included in the tower design, can you please help to clarify the "6ft mounts"? Is it a 6ft T Arm or something that will included in the Appendix B mentioned above?
6 foot antenna Mounts that attach to the tower to support antennas
16. 1 MW is listed as the loading at 84ft and it also mentioned "a future expansion utilizing MW and chain mount", does this mean we should consider (2) MW SC3-W100AC at 84ft?
No only one future Microwave mount at 84 feet
17. Similar question for 78ft/68ft, CC807-9 and mount are also mentioned in the description parts besides the mount list, should we consider extra antenna and mount for such situation? For example, (3) CC807-9 Antenna and (4) 6ft mount at 68ft?
At 78 Feet there will be 3 six foot mounts with the antenna listed. We requested that the tower be constructed for an (one) additional mount in the future.
18. At 68 feet there will be 2 six foot mounts with the antenna listed. We requested that the tower be constructed for two additional mounts in the future.
At 65 feet we requested that the tower be constructed for two additional mounts in the future. At 68 feet there will be 2 six foot mounts with the antenna listed. We requested that the tower be constructed for two additional mounts in the future. At 65 feet we requested that the tower be constructed for two additional mounts in the future



ITEM ID	REQD	FEATURES	UNIT WEIGHT (LBS)	WEIGHT (LBS)
1	1	SECTION A VALMONT 5-22 0 219" THK (A572 GR65)	2,345	2,345
2	1	SECTION B VALMONT 5-22 0 188" THK (A572 GR65)	1,461	1,461
3	1	BOTTOM CAGE PLATE	66	66
4	8	1 75" ANCHOR BOLT, LENGTH=5.50" A815 GR75	62	509
5	1	BASE PLATE VALMONT 5-56 1 750" THK (A572 GR50)	276	276
6	1	TOP CAGE PLATE (REMOVE BEFORE SETTING POLE)	87	87
7	3	GROUNDING LUG	2	6
8	1	GALVANIZING	132	132
9	60	STEP AND CLIP (VALMONT STANDARD)	1	30
10	3	HAND HOLE RHT (9" x 24")	66	198
11	2	HAND HOLE STO (6" x 12")	22	44
12	3	HAND HOLE STO (6" x 12")	22	66
13	3	HAND HOLE STO (6" x 12")	22	66
14	1	HAND HOLE STO (6" x 12")	22	22
15	1	POLE CAP	10	10



NOTES:

- FACTORED REACTIONS FOR FOUNDATION DESIGN.
 MOMENT = 0.027 IN-KIPS
 SHEAR = 0.086 #
 VERTICAL = 0.520 #
- GALVANIZED PER ASTM A-123
- DESIGN CRITERIA, ANSI/TIA 222-G ADDENDUM 2
- THIS STRUCTURE HAS BEEN DESIGNED FOR THE FOLLOWING LOADING
 EXPOSURE CATEGORY = B
 STRUCTURE CLASSIFICATION = 3
 TOPOGRAPHY CATEGORY = 3
 WIND LOAD CASES ARE BASED ON 3 SECOND GUST AND 100 YEAR WIND RETURN PERIOD
 A. CASE 1: WIND = 100 MPH WIND SPEED
 B. CASE 2: WIND = 49 MPH WIND SPEED AND WIND SPEED
 DESIGN ICE THICKNESS = 2.00 INCH
 C. CASE 3: WIND = 60 MPH WIND SPEED
 D. EQUIPMENT

DESCRIPTION	HTG		CENTROID		WITHOUT ICE		WITH ICE	
	HT (FT)	HT (FT)	EPA (FT+2)	WT (LBS)	EPA (FT+2)	WT (LBS)	EPA (FT+2)	WT (LBS)
1-1WR L856 HIGH INTENSITY FLA	87.00	87.00	3.39	77	6.15	527		
1-1/2" X 4" LIGHTNING ROD	87.00	83.00	12.28	143	22.35	773		
1-3" SOLID DISH (12GHZ)	76.00	76.00	11.40	171	36.62	3196		
3-CC807-09	77.00	80.40	2.64	45	9.85	821		
1-ANT940F10	77.00	77.00	0.40	4	0.00	0		
1-Y (H) 1503	77.00	77.00	0.37	0	1.48	140		
1-BIRD TECHNOLOGIES 428E-631-	77.00	77.00	22.56	732	0.00	0		
4-SP1 PS46	67.00	72.15	19.20	228	51.32	4180		
4-CC807-09	67.00	67.00	22.56	732	0.00	0		
4-SP1 PS48	64.00	69.15	8.54	114	26.80	2068		
2-CC807-09	64.00	64.00	17.52	366	0.00	0		
2-SP1 PS48								

- FEEDLINES ARE PLACED INTERIOR TO POLE SHAFT (UNLESS NOTED OTHERWISE)
- TOTAL POLE HEIGHT IS 88 FT AGL
- ELEVATIONS ARE MEASURED FROM TOP OF BASE PLATE (APPROX 1 FT AGL)
- 18 SIDED SHAFT

SECTION INFORMATION					ORDER	REV	DATE	AM	Updated By	DESCRIPTION			
ITEM ID	LENGTH	BASE OD	TOP OD	THK	MATL					FILE ID	SCALE	DATE	ENGR
1	45'- 0.00"	26.00"	18.62"	0.219"	A572 65 KSI					488749-03	1/8"	08/03/20	AMTJ
2	45'- 7.00"	19.73"	12.50"	0.188"	A572 65 KSI								

08.03.2020 AM Updated By

488749

488749-03

DESCRIPTION

07.0' POLE, SITE: KEESLER FARM - NASHUA, NH



City of Nashua
Office of The Treasurer
229 Main Street - Nashua, NH 03060

(603) 589-3193
Fax (603) 589-3228

To: Board of Aldermen

August 6, 2020

From: David G. Fredette, Treasurer/Tax Collector

Re: Purchase replacement for one (1) 2019 Ford Police Interceptor Utility
from FY 2021 Capital Equipment Reserve Fund (CERF)

The purpose of this communication is to give additional information related needed to replace one (1) 2019 Ford Police Interceptor Utility that was not listed on the FY2021 vehicle replacement schedule. Unfortunately this vehicle was totaled in an accident **on July 12, 2020**. The cost to CERF will be \$49,516.50. Funds are available in CERF due to several cost savings on several items in FY 2020. It is also anticipated additional escrows or supplemental appropriations will be used to transfer additional funds into CERF during the first quarter of FY 2021.

Pursuant to NRO 5-127.1 D Capital Equipment Reserve Fund, which states: “During that fiscal year, the city may purchase that equipment, or equipment that will serve the same stated purpose as the listed equipment as long as the price does not vary by more than ten percent of the estimated replacement value. All purchases from the Capital Equipment Reserve Fund must comply with the city’s purchasing approval process. Any other requests to use funds from the Capital Equipment Reserve Fund must be approved by the board of aldermen.”

I respectfully request the approval from the Board of Aldermen for the purchase of a 2020 Ford Police Interceptor Utility from Municipal Vehicles, Marlborough MA. for the Police department as requested. This vehicle will replace the 2019 Ford Police Interceptor Utility, which was totaled in a recent accident.

Cc: Mayor James W. Donchess
John Griffin, CFO/Comptroller
Karen Smith, Business Manager Police Department
Kelly Parkinson, Purchasing Department Manager
Legal Department



THE CITY OF NASHUA

Administrative Services
Purchasing Department

"The Gate City"

August 18, 2020
Memo #21-023

TO: Mayor Donchess
Finance Committee

SUBJECT: Barriers for Main Street Pilot

Please see attached communications from Tim Cummings, Economic Development Director dated August/2020 for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: Jersey Road Barriers
Value: \$35,167.56
Vendor: Crowd Control Warehouse
Department: 183 Economic Development
Source Fund: NH GOFERR Cares Act Grant

Ordinance: Pursuant to NRO : **§ 5-84 Special purchase procedures A.** (4) Sole-source procurements, where the proposed purchase is manufactured by only one company.

The Economic Development Director and the Purchasing Department respectfully request your approval of this contract.

Regards,
Kelly Parkinson
Purchasing Manager

Cc: T Cummings
J Graziano



To: J. Donchess, Mayor
From: T. Cummings, Economic Development Director
Cc: J. Griffin, Mayor, K. Kleiner, Director of Administrative Services,
K. Parkinson, Purchasing Manager, & J. Graziano, Financial Manager
Date: August/2020

Re: Memorandum Seeking Approval of \$35,167.56 For Jersey Barriers (Pilot) & Explaining The Current Plan Narrowing Main Street with Barriers.

The purpose of this memo is to provide an explanation and communicate the current plan for continuing with the narrowing of Main Street and the usage of barriers to assist with the re-opening of Nashua's restaurants and businesses in downtown creating a more favorable business climate.

Since the barriers were dropped in May of 2020 there has been widespread acknowledgement that not only did the barriers do their job in helping get the downtown businesses open, but they also revitalized downtown and gave new energy to an area that was ripe for re-invention.

The barriers were originally procured with an eye toward being temporary in nature and being functional. Since that time the City understands and acknowledges that the barriers have been universally embraced, but some individuals have asked for better aesthetics with suggestions that maybe the barriers could be painted or personalized. Some of the local operators have added trees and plantings to create a more hospitable condition.

Due to the outpouring of interest the Mayor, the Director of Public Works, the Assistant Director of Public Works, the Director of Community Development, the City Engineer and I have been meeting weekly for the last 6 weeks to discuss how we may be able to continue with the barriers into next season (and possibly beyond). There are a few specific considerations that need to be understood. First, the funding of these barriers will need to be decided upon as the current funding source may not be available the installation and maintenance will be the city's responsibility, because the city will own the barriers and will need to store them as well during the off-season. The next iteration will take aesthetics more into consideration as well, but safety is the highest priority.

To that end, after careful consideration of multiple vendors and products and in consultation with a handful of municipalities including the City of Boston the decision was made to test or pilot two types of barriers that met safety and design standards.

The request that is pending approval from the Finance Committee is for \$35,167.56 from Crowd Control Warehouse. This is one of the barrier structures being contemplated and this will allow the city to obtain 20 (10-ft.) curved concrete Jersey Barriers.

The other barricade is a water tank barrier designed. This barrier does not require Finance Committee approval, because the cost is below \$25,000.00, but nonetheless is part of the overall initiative.

Both structures will be put into service in September/October to be evaluated. One set of barriers will be placed on Main Street (concrete barrier) and the other on a side street, most likely East Pearl Street (water tank barrier). The evaluation period will be for approximately a month and half before the end of outdoor dining, which is scheduled to conclude on November 15th.

The plan is to solicit community input and to make a decision in the fall so preparations can be made to purchase barriers for the spring of 2021. These new barriers would be owned by the City of Nashua and we would be responsible for their installation and maintenance. Unlike the barriers displayed now, which are rented. This newer plan creates a semi-permanent infrastructure where the city would for the foreseeable future deploy these structures during the warmer months allowing for the narrowing of Main Street. This semi-permanent condition will ultimately lead to a broader question as to whether the city should take on a Main Street streetscaping project.

Thank you.

Crowd Control Warehouse

1525 W Homer Street Suite 203
Chicago IL 60642
United States

Quote for #D16383 (08/18/20)

Item Details

Quantity	Item	Taxes	Part Number	Price
20 x	Curved Concrete Jersey Barrier - 10 FEET / CHARCOAL DURA BRITE		CCW-40-007-00146	\$1,170.79
	<i>Finish : CHARCOAL DURA BRITE</i>	\$0.00 NH STATE TAX		
	<i>Length : 10 FEET</i>			
	<i>Additional Info : Curved Concrete Jersey Barrier</i>			

Payment Details

Subtotal price:	\$23,415.80
Total tax:	\$0.00
Shipping:	\$11,751.76
Total price:	\$35,167.56
Total paid:	\$0.00
Outstanding Amount:	\$35,167.56

Note

Shipping To

Patricia
NH 03062 United States Tel: +1 603 589 3143

Sold To

Patricia
NH 03062 United States Email: patriciana@nashuanh.gov

If you have any questions, contact us on sales@crowdcontrolwarehouse.com

If you are required to sign for your delivery, please check that all of your items are present and in good condition before signing. Your delivery driver is required to wait for you to unwrap and inspect your entire shipment before signing for your delivery. In the rare case that your items are either damaged or missing, please hold the driver and call us immediately upon delivery in order to ensure a replacement or refund. If you cannot get in contact with a representative, please refuse the

shipment or note the issues on the delivery paperwork. If you sign for an incomplete or damaged shipment without noting any issues on the paperwork, we cannot provide a refund or replacement.

Remit Payment To:

Crowd Control Warehouse LLC

1525 W Homer Street, Suite 203

Chicago, IL 60642

1. Prices and Payment. Unless otherwise quoted by Seller to Buyer, prices shall be those in effect at time of shipment. Balances that are not paid within thirty (30) days of the date of payment set forth in the terms of the invoice shall bear interest at the rate of five (5) percent per month until paid.
2. Taxes. Seller's prices are exclusive of any federal, state, or local tax, or any other tax or similar charge based upon or measured by the gross receipts from this purchase order. If Seller is required by applicable law or regulation to pay or collect any such tax, this amount will be added to the purchase price. Buyer agrees to reimburse Seller for any such tax or provide Seller with an acceptable tax exemption certificate.
3. Currency. Unless otherwise expressly agreed in writing by Seller and Buyer, all fees shall be payable by Buyer in US dollars.
4. Method of Payment. Seller accepts payment methods of bank wire, Visa, MasterCard, Discovery, American Express, and check by mail.
5. Acceptance; Credit Check. All orders are subject to acceptance by Seller. Seller has the right to conduct a credit check of Buyer.
6. International Shipments. International shipments are likely to be subject to additional customs and/or duty fees that are not included in our shipping costs. Such costs will be billed directly to you by UPS or FedEx unless the buyer specifies a customs broker to handle the transaction. Buyer is responsible for all fees including but not limited to customs fees, duty fees and storage fees.
7. Return of Goods and Damaged Shipments. Please refer to "Shipping & Returns" terms at <https://www.crowdcontrolwarehouse.com/pages/shipping-returns>
8. Shortages. Claims for shortages, other than loss in transit, must be made in writing within five (5) days after receipt of shipment.
9. Warranties. Seller warrants that all products sold under this Purchase Order are free of any security interest and will be made available to Buyer subject to transferable warranties made to Seller by the manufacturer of such products. SELLER MAKES NO OTHER EXPRESS OR IMPLIED WARRANTIES, INCLUDING BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY OR FITNESS FOR PURPOSE.
10. Limitation of Liability. Buyer's remedies under this Purchase Agreement are subject to any and all limitations contained in the manufacturer's terms and conditions to Seller. Furthermore, Seller's liability to Buyer shall be limited to repairing or replacing the products, or refunding the purchase price of the products, at Seller's option. In any event, Seller shall not be liable for any indirect, consequential, special, incidental, and/or punitive damages of any kind or nature, or, without limiting the foregoing, for any lost profits.
11. Force Majeure. Seller shall not be responsible for delays or failures in performance, including delays in delivery, resulting from acts beyond Seller's control, including acts of God, strikes, lockouts, riots, acts of war, acts of terrorism, epidemics, fire, communication line failures, power surges or failures, natural disasters, or failure of its suppliers to timely ship or deliver.
12. Waiver. Seller's failure or neglect to enforce any of its rights under this agreement shall not be deemed to be a waiver of Seller's rights.

13. Modification. No terms and conditions other than those stated herein, and no agreement or understanding, oral or in writing, in any way purporting to modify these terms or conditions, shall be binding on Seller without the Seller's written consent. Any additional or different terms in Buyer's form are hereby deemed to be material alterations and notice of objection to them and rejection of them is hereby given.

14. Survival. If anyone or more of the provisions herein shall be held invalid, illegal, or unenforceable in any respect by a court of competent jurisdiction, the validity, legality, and enforceability of the remaining provisions of this agreement shall not be affected thereby.

15. Severability. If any of the terms herein are deemed invalid, void, or for any reason unenforceable, that condition shall be deemed severable and shall not affect the validity and enforceability of any remaining conditions.

16. Governing Law. This agreement, and all matters hereto, shall be governed by, and construed in accordance with, the laws of the State of Illinois (without giving effect to the choice of law principles thereof).

17. Disputes. Any dispute relating in any way to these terms shall be submitted to confidential arbitration in Illinois, except that, to the extent Buyer has in any manner violated or threatened to violate Seller's intellectual property rights, Seller may seek injunctive or other appropriate relief in any state or federal court in the state of Illinois, and Buyer consents to exclusive jurisdiction and venue in such courts. Arbitration under this agreement shall be conducted under the rules then prevailing of the American Arbitration Association. The arbitrator's award shall be binding and may be entered as a judgment in any court of competent jurisdiction. To the fullest extent permitted by applicable law, no arbitration under this agreement shall be joined to an arbitration involving any other party subject to this agreement, whether through class arbitration proceedings or otherwise.

