A meeting of the Budget Review Committee was held Monday, April 22, 2019, at 7:00 p.m. in the Aldermanic Chamber.

Alderman-at-Large Lori Wilshire, Vice Chairman presided.

Members of Committee present:  Alderman-at-Large Lori Wilshire, Vice Chair
                                Alderman-at-Large Michael B. O'Brien
                                Alderman-at-Large Ben Clemons
                                Alderman Jan Schmidt

Members not in Attendance:  Alderman Richard A. Dowd, Chairman
                             Alderman-at-Large David C. Tencza
                             Alderwoman-at-Large Shoshanna Kelly

Also in Attendance:  Alderman Patricia Klee

PUBLIC COMMENT – None

COMMUNICATIONS – None

UNFINISHED BUSINESS – None

NEW BUSINESS – None

TABLED IN COMMITTEE

R-18-102
Endorsers:  Alderman-at-Large Lori Wilshire
            Alderman-at-Large Michael B. O'Brien, Sr.
            Alderman Richard A. Dowd
            Alderman-at-Large Brandon Michael Laws
            Alderman Jan Schmidt

APPROVING THE COST ITEMS OF A COLLECTIVE BARGAINING AGREEMENT BETWEEN THE NASHUA BOARD OF POLICE COMMISSIONERS AND UFPO LOCAL 645 PROFESSIONAL EMPLOYEES OF THE NASHUA POLICE DEPARTMENT FROM JULY 1, 2018 THROUGH JUNE 30, 2022 AND AUTHORIZING RELATED TRANSFERS

• Tabled 1/17/2019
MOTION BY ALDERMAN O’BRIEN TO TAKE FROM THE TABLE R-19-123
MOTION CARRIED

R-19-123

Endorser: Mayor Jim Donchess

RELATIVE TO THE ADOPTION OF THE FISCAL YEAR 2020 PROPOSED BUDGET FOR THE CITY OF NASHUA GENERAL, ENTERPRISE, AND SPECIAL REVENUE FUNDS

- Public hearing scheduled for 5/16/2019 at 7:00 p.m. at NHS-North Auditorium

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<th>Dept. #</th>
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<tbody>
<tr>
<td>PUBLIC SERVICES</td>
<td>Nashua Airport Authority (Supplemental Information - Pg. 337)</td>
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</tr>
<tr>
<td>140</td>
<td>Pinewood Cemetery</td>
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<td>Woodlawn Cemetery</td>
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</tbody>
</table>

PUBLIC LIBRARY

179 Public Library | 50 | 221 |

Chairman Wilshire

Tonight we will be discussing Public Services; the Airport, Pinewood, Woodlawn, Edgewood Cemeteries and the Public Library. So this evening we will call up Airport Authority. Welcome. Come up have a seat, we want you to be comfortable.

Chris Lynch, Airport Manager

Hi my name is Chris Lynch, I am the Airport Manager; to my left this is Chairman Fairwoods, Chairman of the Nashua Airport Authority, and Treasurer David Heath, Treasurer of the Nashua Airport Authority.

Chairman Wilshire

Would you give the Committee a little brief overview of your budget this year?

Mr. Lynch

Historically and as it continues operationally we are in the black and I have provided you with a copy of our year-to-date, month-to-date, cumulative actuals. So we are not here for our operational budget. As you know, each year we submit to the Capital Improvement Committee for capital infrastructure projects. And we had one project on the books for Fiscal Year 2020 and I gave a little handout tonight and we have discussed this previously with the Capital Improvement Committee. I had a meeting with Mayor Donchess, Chief of Staff Kleiner and CFO John Griffin. One of the things we discussed is when these projects are scoped, they are far under scoped, grossly under scoped and we knew that was happening so we kind of anticipated that.

We most recently, last Wednesday, received the final numbers because they came back, the bids were open. Our initial asking was for $2 million – oh what was the original, I’m sorry. I’m sorry, the City share would have been $122,500.00 but because the project went up in scope from $2.4 million to $3.8 million; the City share that we are requesting now is $191,819.00. That is just to let you know the reasoning behind the increase. Unfortunately at the time when we have to submit the 6 year plan to the City it is the same time we are starting the scoping for the projects with the FAA. And our hands our tied with the FAA; so that’s what is going on there. Do you have any questions, anybody have any questions.
Chairman Wilshire

Does anybody from the Committee have any questions?

Alderman Clemons

Thank you. So the rehab of the taxiways, is that just rehabbing what’s already there, it’s not adding anything to it?

Mr. Lynch

Correct. It will be a reclaim process, everything that is there that we are replacing is literally falling it apart, you can just about dismantle it with your hands at this point. It is far beyond its useful life. So it will be reclaimed; it gets ground up. Part of it gets reused, they bring other materials in, but they are not adding any paved surfaces, to answer your questions.

Unidentified Speaker

It is however being moved.

Mr. Lynch

What’s being moved?

Unidentified Speaker

The taxiway.

Mr. Lynch

No.

Unidentified Speaker

Oh that’s not this project?

Mr. Lynch

No.

Unidentified Speaker

Never mind.

Alderman Clemons

My question is in regards to the initial versus what you are requesting here. What was in the budget, in the budget book is it 122 or 191.

Mr. Lynch

It is 122.
Alderman Clemons

What happens if you don’t get the extra money, just hypothetical?

Mr. Lynch

Well, let me give you a little bit more detail on the project. We put in for this project, nothing is guaranteed with the FAA. As the Airport Authority in the past year purchased what are known as non-primary entitlement funds from other airports. Every airport in the State received $150,000.00 a year from the Federal Government in what they call Non-Primary Entitlements. If they don’t use those within 3 years, they go back to wherever they came from. They don’t stay in the State. So the plan is, if some other airport can use them, you can purchase them.

So for instance I purchased, I believe it was $326,000.00 worth for less than 5% in the last year. All of this money helps us in getting these projects funded with the FAA and the DOT. So in New Hampshire DOT who controls the purse strings for all the monies, they see us making this good faith effort and contributing, they are more likely to try to help us out with our projects. So we have purchased a few of those to help in this process. And of course it is a bargain, anybody would buy money at 5% on the dollar. If I could only buy it personally we’d be in really good shape.

Alderman Clemons

Yeah so have you spoken to the Mayor about this extra request at all or is this ….

Mr. Lynch

We talked about this in the meeting that we had on February 22 in the afternoon, we discussed it, we knew it was coming. But we didn’t get this figure until last Wednesday, the engineers came to our meeting, all the bidding was finalized. That’s when it was brought to our table at that point.

Alderman Clemons

Last question, how much, so I don’t how familiar, I am sure you are familiar with the escrow process in the City and I am wondering how, would it be detrimental if for some reason we had to fund that additional cost through like an escrow which is basically year end money left over money that wasn’t spent from this year’s budget to next. If that didn’t get appropriated until September/October, how much of a detriment would that be to this project?

Mr. Lynch

Not a problem at all, we can work with that. This project, in all reality, if everything goes right with the FAA and the DOT, we’d like to see shovels in the ground in August or September. So the job doesn’t even start until then, OK? So I’m fine with that. I guess and the thing I was leading up to, this project we tried to get all the money we could, we tried to get as much of this part of the job scoped out as we could because it is in bad shape, these areas we are talking about. And these are all surrounding the hangars too by the way; where all the people that pay the property taxes. Some of these people have to pull their planes out and tug them down the alleyway until they can start them up because it kicks up all the asphalt. So we are really trying to take care of the infrastructure.

If we can’t get all the money from the FAA, there’s always that possibility. You don’t get all the money immediately for the project so they phase the project out. So even if you can’t approve the $191 until the year end that would work out fine too, I’m sure. Because I have a feeling this project is going to go in phases. You know in a perfect world they grant it all in one fell swoop and that’s fantastic, but we built in phases just in case they don’t. There are a lot of unknowns unfortunately and we don’t know until the FAA drops and says ok here you go.
Alderman Clemons

Thank you, understood.

Alderman O’Brien

Is there going to be when you are resurfacing here, any work being done to increase the weight of the taxiway. Now I know we did pass at the State level, we talked about it, trying to get more flights coming in here, storage of probably bigger aircraft so we can see some profitability there. Is the taxiway going to be able to handle that?

Mr. Lynch

On the section that we are doing the paving, most of it is between the hangars. I discussed that with the engineers and none of that is going to change because there are no large corporate aircraft sort to speak that will be in and out of these hangar areas. But there is an inner taxi way that people taxi on and I don’t think we discussed that inner taxiway, I remember discussing it on the pavements in between the hangars. But I mean I’ve seen Global Expresses taxi through there and I know that it meets the weight criteria. I don’t know how much bigger we could actually get in there. We had a Global 7500 in there a couple weeks ago, and that’s about as big as they get.

Unidentified Speaker

As an operational matter, I don’t think the ATC puts the corporate airplanes on the inner taxiway.

Mr. Lynch

No you are right, they don’t. So the portion we will be paving they don’t, you’re right, it is just general aviation aircraft that go on that. There are still some twin engines, but none of the big corporate jets, no.

Alderman O’Brien

What I am concerned about would there be any risk of engines and fodder being on the field with the project or the failure of the taxi way in itself, if it crumbles or something gets kicked up by the jet engine. Then it is a missile, whatever it does to the engine too.

Mr. Lynch

Yeah that’s one of our biggest fears, that’s why we want to get it all taken care because that happens. It hasn’t happened here. But it does happen that’s why we like to stay ahead of it.

Chairman Wilshire

Any further questions? Seeing none, thank you very much.

Mr. Lynch

Thank you for your time, appreciate it.

Chairman Wilshire

Thomas Maffee, President – Edgewood & Suburban Cemeteries

Good evening my name is Tom Maffee, I am on the Trustees of the Edgewood & Suburban Cemeteries. Back on the 21st of February, we presented our budget to the Mayor and CFO John Griffin. Who else was there Jeff I’m not sure? Ms. Kleiner was there, Dave Fredette and Janet Graziano was there. We came in under budget; the Mayor was happy about that. A couple questions were asked at that time about our summer help, we told them we had to go up in salary on the summer help, an extra dollar per hour, or two dollars per hour, I’m sorry. That was fine. He wanted to know about if we thought about paving our pathways up there, we said we had a meeting we discussed it, but that’s about as far as we got with it right at this moment. And outside of that, I think everything was sufficient I believe.

Unidentified Speaker

Yeah I think the highlights of the budget really as we kind of shuffled some money around, well payroll basically, summer help or temporary help I think as it is listed in the budget because we had to go up to $14.00 in order to get any help. So we’ve kind of squeezed everything else a little bit to what we think we can handle and that is our number one priority is to get help. If we don’t have any employees there’s no point in having anything else. So that’s the short version on the budget summary.

Chairman Wilshire

Ok so your budget starts on Page 211, the appropriations for Pinewood.

Mr. Maffee

Pinewood is not us.

Chairman Wilshire

Oh Pinewood is not you.

Mr. Maffee

Apparently they are not here, I don’t know. This is Edgewood & Suburban which is one budget.

Chairman Wilshire

Ok so Edgewood starts on Page 214. Does the Committee have any questions on the Edgewood & Suburban Cemeteries budget?

Mr. Maffee

On the plus side, on the revenue side, if I may, the trustees have been working to try to increase the revenue amounts particularly from the trust funds. As you may know, Woodlawn has done pretty good with that and they are trying a couple of different investment policies I guess if you will. I’m not the expert on all that quite frankly, that’s one of the areas I try to stay out is the trust fund, that’s the trustee’s job. They are trying to push that up a little bit. This year we are going to be up quite a bit from what we estimated, hopefully that will continue.

Chairman Wilshire

On Page 49 on the budget on the revenue side, $291,800 up from 226,000 or so.
Mr. Maffee

And I think we are pretty much on target, well not quite, yeah we might be close to that for this year actually.

Chairman Wilshire

To what? The 226,000. or …

Mr. Maffee

No I think we’ve already exceeded that. Or real close.

Chairman Wilshire

Good. What do you attribute that to.

Mr. Maffee

Mostly the trust funds and their change in investing to try to squeeze some sort money out of it. One thing they discovered that the fees, the TD who is handling this and the fees were being taken out of our revenue. It was discovered that the fees can be charged to the principal. They charge a fair amount of money, I can’t quote what it is, but that’s an additional money plus we like I say are doing a little bit better investment wise.

Chairman Wilshire

Terrific. Anything else from the Committee. Thank you gentlemen very much. Thanks for being here we appreciate it. Have a great night. Thank you.

Mr. Maffee

Thank you.

Chairman Wilshire

Next is the Public Library. Hi there, how are you. So the revenue is on Page 50 and the appropriations are on 221. I will let you give us a summary of your budget if you would please do that for us.

Jan McCormack, Director Nashua Public Library

Good evening everyone, I’m Jan McCormack, I am the Director at the Library. I suspect that you all saw the worksheet that we completed about line items that changed and why.

Linda Laflamme Nashua Public Library Board of Trustees

I am Linda Laflamme, I am the Chair of the Trustees at the Library.

Ms. McCormack

So there are just a few changes that I would like to highlight for this year and I am sure my Chairman will chime in a little bit. The big change though, one that is most important to us and most exciting is we were able to add funds to the overtime budget for next year so that we will be able to have Sunday hours all year round instead of stopping in the middle of May. And in anticipation of a favorable decision we are actually starting that now so the Library will be open every Sunday for the year, with the exception of the Memorial Day and Labor Day Weekend, I feel two three day weekends a year.
There is a shift in our publication line, 61807 Publications that’s books and materials. That went down a little bit. You will see the subscriptions line went up a similar amount. That’s part of our shift from buying print or hard copy materials to streaming and digital services. Starting May 1st we will be offering Canopy which is a streaming film service that offers a lot of downloadable films; a lot of independent films, a lot of documentaries the great courses are available. The best part of that product is it comes with public performance rights. So we are already working with a variety of agencies in the City to plan how they can use those films to provide programming outside of the library building.

Ms. Laflamme

One thing that Jan’s folks have seen is that the print circulations across the board are going down. People want e-books, they want to be able to stream. And I think the changes that she’s making are really exciting because not only are we offering more services, but with the e-books themselves, multiple people can check out a copy at the same time which is one of my favorite things.

Ms. McCormack

I forgot to mention, yeah one of the services we are working with will provide simultaneous use of e-books and audio books. We will offer both because that’s a very pricey way to do things, we are also increasing the collection of digital magazines that we offer which is also more expensive than you’d think. But they allow for simultaneous use.

Another change I want to talk about since we are on TV is the microfilm budget line which is 53479 that’s a really small shift, $800.00 but I am working with the Telegraph and a vendor on being able to take all past issues of the Telegraph and digitize them and make them available to people that way rather than putting them on micro film and then in 30 years spending $30,000.00 to get them digitalized, which is what we did with the last chunk. So stay tuned on that, Heather and I are talking but that’s another positive shift. And that’s all I need to highlight, unless Linda you have?

Ms. Laflamme

That covers the biggees, and it is really – the trustees are very pleased because Jan has not only managed to meet the Mayor’s goal of coming in under the percentage but also meet our goals of being able to be open more and serve more folks and she’s done some really great things with the school department this past year and looking to expand the Summer Program and bring the ELL aspect in which is once again meeting the needs of more people across a wider range.

Chairman Wilshire

That’s nice. Questions?

Alderman Clemons

Thank you. The library has an endowment, is that correct.

Ms. McCormack

Yes.

Alderman Clemons

What is the balance of that?
Ms. McCormack

The total balance of all the invested funds is around $6 million dollars, that’s by no means an exact figure.

Alderman Clemons

That’s really healthy. I assume we get interest income off of that?

Ms. McCormack

Yes there is interest. I should note Alderman Clemons that the majority of those trusts are restricted in use.

Alderman Clemons

Ok so it’s not like the interest that we get on some of those would offset the budget?

Ms. McCormack

Correct, right. So one example, the Stearns Fund is the biggest fund and I think that is in the vicinity of $3 or $4 million dollars. We spend on average, I'm going to turn to Linda, $75,000.00 to $100,000.00 a year out of that on, that can only be used for books and materials not normally purchased by the City of Nashua. So we used that for the digitization project, we buy e-books out of that. We fund special projects in the collection if staff wants to establish a collection. There’s also another fund, another healthy one, most of the group will know that is to be spend on projects that promote Lithuanian Culture and then there’s the Burbank Trust which also has a healthy balance, I couldn’t tell you what that number is and that's to purchase works of art by living artists. So probably 90% of the trust fund budget has its own special use.

Alderman Clemons

OK thank you very much.

Alderman O’Brien

Thank you Madam Chair. I seem to remember from last year’s budget, did we not discuss the Courtyard in front. I know that is not under your budget right now. But have things come forward, I think they have to some degree. Are they looking to improve the footprint to clean it up to make our library more attractive to our citizens? Can you tell us about that please?

Ms. McCormack

Very much so, in fact just, was it last week or the week before we had a meeting of the Plaza Renovation Committee with the Mayor and Great American Downtown and some others, Public Works was there and Community Development and an architect which we have hired who showed us really impressive work. And very creative ideas on ways to perhaps break up the space, make it more welcoming to the type of patron we would like to see using it; more positive uses and make it more welcoming.

We threw out enough ideas to basically carpet the entire downtown if we did every single one of them but what I think we saw overall was a lot of passion and a lot of commitment to try to make it a better space. And try to make it a cohesive space rather than the sort of piecemeal fixes we have been doing to discourage non positive uses. The next meeting, we were actually just talking while we were waiting, the next meeting is probably going to be May, I would say a couple of weeks out for the next planning meeting and then there will be two different opportunities for the public to see plans and we will host those public input sessions in the Chandler Wing and the main space. So people can come and see there will be a couple of different options. We are doing this in cooperation with Community Development which is great, because they are the real experts in space planning.
Alderman O'Brien

Follow up if I may? We’ve also too I remember there was an issue with our esteemed knights of the road that were seeking shelter in various places there and that is being addressed as well too to some degree.

Ms. McCormack

As much as is possible I think you know that the architecture of the building does invite, it’s comfort when it’s raining and it’s cold. But yes, we do get a lot of attention from the Police Department.

Alderman Klee

I have two questions, one is when you talked about the microfilm, I know it’s only an $800.00 difference and you talked about digitizing. The Telegraph already has a digital availability. Are they willing to work with you to get it or is it a different kind of digitizing?

Ms. McCormack

It would be the same so yes. I don’t want to say too much. So Heather and I did have a conversation about the digitization that they are already doing and how we could work together.

Alderman Klee

Ok I'll let that go. The other question I have is when I am looking at the fringe benefits and I look at 52300, there’s a big jump of $100,000.00 to currently to what you are request is on that one account.

Ms. McCormack

So the fringe benefits, we really don’t budget those.

Alderman Klee

Those numbers are given to you.

Ms. McCormack

Correct. So the only fringe benefit that the Board and I have any influence over is the tuition reimbursement line which I think is $5,000.00.

Alderman Klee

The benefits account for 52300 it took over $100,000.00 jump from one year.

Ms. McCormack

Yeah that’s related to benefit costs that are not under our purview.

Alderman Clemons

A little off topic but sort of. We heard in a separate meeting and this is outside the scope so Madam Chairman if I am out of line just tell me so. The parking lot people have complained about paying for the parking lot. Has the Library advocated the use of the app? The pay by space and has that helped ease the I guess, I guess what I hear is there a line sometimes at that pay station. Have people taken to the phone app and has the line gone down?
Ms. McCormack

The app has been particularly helpful on weekday mornings for Storytime and other family activities. The app nor the kiosk is all that helpful for our mid-day concerts where a more elderly population would come. So our Wednesdays Box Lunch Concerts where you know, those are not smart phone users and even the kiosk can be daunting.

Alderman Clemons

So there are certain times when ok, that makes sense. So do you think a second kiosk there would be helpful?

Ms. McCormack

Not as helpful as free parking.

Alderman Clemons

If it's up to me that won't happen I'll just be honest with you, but I'm wondering if a second kiosk would help that situation.

Ms. McCormack

I'm not sure if that would really help. I think promoting the use of the app is really the way to go and we've, the parking office by the way has been incredibly helpful and responsive and I think this summer, we plan to send some folks out. We are going to make our own little quarter sheets just to encourage people, as they are getting out of their cars to sign up. We are also incorporating it in our publicity for some of the bigger summer events that people should plan an extra 10 minutes. I know that an extra kiosk could be very expensive and I think having a second kiosk even further away from where my security staff could help them would probably not relieve what people are complaining about.

Alderman Clemons

That's good to know because that was a consideration that we had talked about in a different committee and obviously it's an important investment as far as what the Downtown Improvements Committee is going to, you know, where those resources are going to be allocated. So I really appreciate your response there and I'm glad to hear that the app is helping. And hopefully if there is anything that on the City side we can do to help that, you know, let's get some more education out there. Thank you.

Alderman O'Brien

Thank you. Further to that end you brought up a very good point and perhaps maybe a recommendation. Say you are going to do some extracurricular to get the information. Maybe after one of these target your group as a suggestion if I may. Target your group in some of that elderly concert to come in, offer maybe somebody off to the side will teach you how to install the app if the phone is applicable and to go that route. I think this is a population that is suffering in silence because technology has moved on a little bit. Thank God I've got kids that are keeping me in the loop and my grandchildren are texting and everything. But I don't see that across the board with some other folks, you know? So they probably can adapt to it, they most certainly can, maybe if we show them the way, it might help, just a suggestion.

Ms. McCormack

That's an excellent suggestion thank you.
Chairman Wilshire

Any further questions for the Library. You are off the hook and early.

Ms. McCormack

Thank you very much everyone.

**MOTION BY ALDERMAN O’BRIEN TO TABLE R-19-123**
**MOTION CARRIED**

**GENERAL DISCUSSION** - None

**PUBLIC COMMENT** - None

**REMARKS BY THE ALDERMEN**

Chairman Wilshire

I just want to say that the Special Board of Aldermen meeting scheduled for tomorrow night at 7:00 p.m. has been cancelled. So our regular 7:30 full Board meeting will still be on. Any other discussion?

**POSSIBLE NON-PUBLIC SESSION** - None

**ADJOURNMENT**

**MOTION BY ALDERMAN CLEMONS TO ADJOURN**
**MOTION CARRIED**

The meeting was declared closed at 7:34 p.m.

Alderman-at-Large Michael B. O’Brien, Sr.
Committee Clerk
April 22, 2019

Nashua City Hall
Budget Review Committee
229 Main Street
Nashua, New Hampshire 03060

RE: Capital Improvement Project funding request amendment

Dear Budget Review Committee members,

On December 7th, 2018, Nashua Airport Authority submitted its FY 2020-FY 2025 Projected Capital Improvement 6 Year Plan to the City of Nashua Capital Improvement Committee. The FY2020 Capital Improvement Plan funding request for the “Rehab. Taxiways/Aprons (reclaim & repave) – Phase II (RWY 14 end)” project was submitted based on the initial project scoping estimates. The initial estimated funding request for the City Share was $122,500. Since that time the project has gone through the bidding process and the updated estimated project funding is as follows:

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<td>City Share (5%)</td>
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<td><strong>Total Estimated Project Cost</strong></td>
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Therefore, Nashua Airport Authority kindly requests that the initial request for the City of Nashua to fund $122,500 (5%) of the total project cost be amended to; Nashua Airport Authority kindly requests that the City of Nashua fund $191,819 (5%) of the total project cost.

If you have any questions or comments, please call me.

Thank you in advance for your time and consideration.

Regards,

Chris Lynch

*Nashua Airport Manager*

CC: Mayor James Donchess
    John Griffin – CFO
    Kim Kleiner – Chief of Staff
## Nashua Airport Authority Supplemental Information FY 2020

### Operating Revenue

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<td>40810 · ST OF NH REGISTRATION FEES</td>
<td>25,000</td>
<td>5,028</td>
<td>19,972</td>
<td>5,000</td>
</tr>
<tr>
<td>40830 · INTEREST INCOME, CD</td>
<td>2,500</td>
<td>1,412</td>
<td>(1,642)</td>
<td>7,000</td>
</tr>
<tr>
<td>40900 · SNOW REMOVAL INCOME</td>
<td>40,000</td>
<td>33,750</td>
<td>6,250</td>
<td>37,000</td>
</tr>
<tr>
<td><strong>Total Operating Revenue</strong></td>
<td><strong>$564,600</strong></td>
<td><strong>411,338</strong></td>
<td><strong>153,262</strong></td>
<td><strong>$555,350</strong></td>
</tr>
</tbody>
</table>

### Other Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>2019 Amount Remaining</th>
<th>2020 Amount Remaining</th>
</tr>
</thead>
<tbody>
<tr>
<td>41100 · FEMA REIMBURSEMENT</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>41600 · UTILITY REIMBURSEMENT (99 PINE HILL)</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>41700 · AUDIT REIMBURSEMENT</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>41800 · GAIN ON SALE OF ASSET</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>41900 · NH HEALTH INS PREMIUM REIMB</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>71000 · FINANCE CHARGE INCOME</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Other Revenue</strong></td>
<td><strong>2,000</strong></td>
<td><strong>9,700</strong></td>
</tr>
</tbody>
</table>

### Total Revenue

<table>
<thead>
<tr>
<th>Description</th>
<th>2019 Amount Remaining</th>
<th>2020 Amount Remaining</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total Revenue</strong></td>
<td><strong>$566,600</strong></td>
<td><strong>$565,050</strong></td>
</tr>
</tbody>
</table>

### Operating Expenses

<table>
<thead>
<tr>
<th>Description</th>
<th>2019 Annual Budget</th>
<th>2019 Actual to Date</th>
<th>2019 Amount Remaining</th>
<th>2020 Projected</th>
</tr>
</thead>
<tbody>
<tr>
<td>51100 · WAGES FULL TIME</td>
<td>$245,000</td>
<td>$179,826</td>
<td>$65,174</td>
<td>$254,000</td>
</tr>
<tr>
<td>51200 · WAGES PART TIME</td>
<td>5,000</td>
<td>2,865</td>
<td>2,135</td>
<td>5,000</td>
</tr>
<tr>
<td>51300 · WAGES OVERTIME-REGULAR</td>
<td>7,500</td>
<td>5,002</td>
<td>2,498</td>
<td>7,500</td>
</tr>
<tr>
<td>51700 · BOARD DISCRETIONARY EXPENSE</td>
<td>3,000</td>
<td>424</td>
<td>2,576</td>
<td>3,000</td>
</tr>
<tr>
<td>52100 · FICA/MEDI</td>
<td>18,000</td>
<td>13,473</td>
<td>4,527</td>
<td>20,500</td>
</tr>
<tr>
<td>52100-1 · UNEMPLOYMENT TAXES</td>
<td>1,000</td>
<td>434</td>
<td>566</td>
<td>800</td>
</tr>
<tr>
<td>52150 · PENSIONS</td>
<td>29,000</td>
<td>21,033</td>
<td>7,967</td>
<td>30,000</td>
</tr>
<tr>
<td>52300 · BENEFITS (HEALTH/DENTAL/LIFE)</td>
<td>63,000</td>
<td>49,564</td>
<td>13,436</td>
<td>71,000</td>
</tr>
<tr>
<td>52800 · EDUCATIONAL ASSISTANCE</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
<td>2,000</td>
</tr>
<tr>
<td>53114 · ACCOUNTING &amp; AUDITING SERVICES</td>
<td>7,000</td>
<td>7,429</td>
<td>(429)</td>
<td>8,000</td>
</tr>
<tr>
<td>53128 · LEGAL SERVICES</td>
<td>1,500</td>
<td>-</td>
<td>1,500</td>
<td>1,500</td>
</tr>
<tr>
<td>53142 · CONSULTING SERVICES</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>53999 · OTHER PROFESSIONAL SERVICES (PAYROLL)</td>
<td>600</td>
<td>420</td>
<td>180</td>
<td>600</td>
</tr>
<tr>
<td>54100 · ELECTRICITY</td>
<td>37,000</td>
<td>25,513</td>
<td>11,487</td>
<td>37,000</td>
</tr>
<tr>
<td>54114 · HEATING GAS</td>
<td>11,000</td>
<td>8,886</td>
<td>2,114</td>
<td>11,000</td>
</tr>
<tr>
<td>54141 · WATER</td>
<td>1,500</td>
<td>1,216</td>
<td>284</td>
<td>1,700</td>
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</tbody>
</table>

### Operating Expenses-(continued)

<table>
<thead>
<tr>
<th>Description</th>
<th>2019 Annual Budget</th>
<th>2019 Actual to Date</th>
<th>2019 Amount Remaining</th>
<th>2020 Projected</th>
</tr>
</thead>
<tbody>
<tr>
<td>54207 · SNOWPLOWING / MOWING SERVICES</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>54211 · DISPOSAL SERVICES</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>54280 · BLDG &amp; GROUNDS MAINTENANCE</td>
<td>12,000</td>
<td>9,153</td>
<td>2,847</td>
<td>25,000</td>
</tr>
<tr>
<td>54281 · AIRFIELD EQUIPMENT</td>
<td>8,000</td>
<td>923</td>
<td>-</td>
<td>5,000</td>
</tr>
<tr>
<td>54290 · FUEL FARM MAINT, GENERAL</td>
<td>10,000</td>
<td>-</td>
<td>10,000</td>
<td>1,000</td>
</tr>
<tr>
<td>54300 · SAFETY EQUIPMENT</td>
<td>1,000</td>
<td>210</td>
<td>790</td>
<td>300</td>
</tr>
<tr>
<td>54421 · COPIER MAINT. CONTRACT</td>
<td>1,800</td>
<td>1,376</td>
<td>424</td>
<td>1,800</td>
</tr>
<tr>
<td>54600 · VEHICLE REPAIRS &amp; MAINTENANCE</td>
<td>22,000</td>
<td>12,371</td>
<td>9,629</td>
<td>20,700</td>
</tr>
<tr>
<td>54807 · BUILDING RENTAL (T-HANGAR)</td>
<td>3,600</td>
<td>2,700</td>
<td>900</td>
<td>3,600</td>
</tr>
<tr>
<td>54821 · EQUIPMENT RENTAL</td>
<td>1,000</td>
<td>-</td>
<td>-</td>
<td>1,000</td>
</tr>
<tr>
<td>55100 · TELEPHONE-DATA (INTERNET)</td>
<td>3,600</td>
<td>2,759</td>
<td>841</td>
<td>3,600</td>
</tr>
<tr>
<td>55109 · TELEPHONE-VOICE</td>
<td>4,000</td>
<td>3,329</td>
<td>671</td>
<td>4,000</td>
</tr>
<tr>
<td>55120 · COMPUTER EXPENSE</td>
<td>3,600</td>
<td>1,581</td>
<td>2,019</td>
<td>3,600</td>
</tr>
<tr>
<td>55200 · DUES &amp; MEMBERSHIPS</td>
<td>2,500</td>
<td>1,192</td>
<td>1,308</td>
<td>1,700</td>
</tr>
<tr>
<td>55307 · TRAVEL, MEALS, ENTERTAINMENT</td>
<td>4,000</td>
<td>1,229</td>
<td>2,771</td>
<td>3,000</td>
</tr>
<tr>
<td>55400 · PUBLIC RELATIONS</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td></td>
</tr>
<tr>
<td>55500 · ADVERTISING</td>
<td>500</td>
<td>500</td>
<td>500</td>
<td>500</td>
</tr>
</tbody>
</table>
# Nashua Airport Authority
## Supplemental Information
### FY 2020

<table>
<thead>
<tr>
<th>Revenue and Expenses</th>
<th>2019 Annual Budget</th>
<th>2019 Actual to Date</th>
<th>2019 Amount Remaining</th>
<th>2020 Projected</th>
</tr>
</thead>
<tbody>
<tr>
<td>55510 · MARKETING</td>
<td>10,000</td>
<td>1,438</td>
<td>8,562</td>
<td>2,000</td>
</tr>
<tr>
<td>55607 · POSTAGE &amp; DELIVERY</td>
<td>1,300</td>
<td>430</td>
<td>870</td>
<td>1,300</td>
</tr>
<tr>
<td>55699 · OTHER CONTRACTED SERVICES</td>
<td>2,750</td>
<td>2,298</td>
<td>452</td>
<td>2,300</td>
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<tr>
<td>55701 · GIFTS &amp; DONATIONS</td>
<td>500</td>
<td>319</td>
<td>181</td>
<td>500</td>
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<tr>
<td>59107 · WORKERS COMPENSATION</td>
<td>8,200</td>
<td>7,016</td>
<td>1,184</td>
<td>8,000</td>
</tr>
<tr>
<td>59120 · GENERAL LIABILITY POLICIES</td>
<td>4,100</td>
<td>924</td>
<td>3,176</td>
<td>4,100</td>
</tr>
<tr>
<td>61100 · OFFICE SUPPLIES</td>
<td>2,000</td>
<td>687</td>
<td>1,313</td>
<td>700</td>
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<tr>
<td>61100·1 · SOFTWARE EXPENSE</td>
<td>500</td>
<td>435</td>
<td>65</td>
<td>500</td>
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<tr>
<td>61307 · FUEL, DIESEL</td>
<td>15,000</td>
<td>8,813</td>
<td>6,187</td>
<td>13,000</td>
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<tr>
<td>61400 · BAD DEBT EXPENSE</td>
<td>1,000</td>
<td>1,774</td>
<td>(774)</td>
<td>1,200</td>
</tr>
<tr>
<td>61428 · JANITORIAL SUPPLIES</td>
<td>1,200</td>
<td>1,130</td>
<td>70</td>
<td>1,200</td>
</tr>
<tr>
<td>68240 · MISCELLANEOUS SERVICES</td>
<td>500</td>
<td>-</td>
<td>500</td>
<td>500</td>
</tr>
<tr>
<td>70000 · INTEREST EXPENSE</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>71800 · FURNITURE &amp; FIXTURES</td>
<td>500</td>
<td>5</td>
<td>495</td>
<td>500</td>
</tr>
<tr>
<td>71900 · OFFICE EQUIPMENT</td>
<td>500</td>
<td>1,583</td>
<td>(1,083)</td>
<td>750</td>
</tr>
<tr>
<td>71910 · BANK SERVICE CHARGES</td>
<td>100</td>
<td>211</td>
<td>(111)</td>
<td>100</td>
</tr>
<tr>
<td>71999 · MISC. EXPENSE</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td><strong>557,850</strong></td>
<td><strong>379,971</strong></td>
<td><strong>169,802</strong></td>
<td><strong>565,050</strong></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Total Expenses</th>
<th>2019 Annual Budget</th>
<th>2019 Actual to Date</th>
<th>2019 Amount Remaining</th>
<th>2020 Projected</th>
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<tr>
<td>$557,850</td>
<td>$379,971</td>
<td>$169,802</td>
<td>$565,050</td>
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</tr>
</tbody>
</table>

*Unaudited*