

FINANCE COMMITTEE

AUGUST 19, 2020

7:00 PM

To Join Zoom Meeting: <https://us02web.zoom.us/j/81101771007?pwd=a3MwZERMmGY3N1phRy9wcGFpRDFGZz09>
Meeting ID: 811 0177 1007
Passcode: 180024

Join by telephone: 1-929-205-6099
Meeting ID: 811 0177 1007
Passcode: 180024

If there is a problem with the audio, please dial 603-821-2049 to advise

ROLL CALL

PUBLIC COMMENT

COMMUNICATIONS

From: Kelly Parkinson, Purchasing Manager
Re: Scheduled Replacement Mechanic/Fleet Vehicle

From: Kelly Parkinson, Purchasing Manager
Re: 2020 Ford Police Interceptor Utility Vehicle

From: Kelly Parkinson, Purchasing Manager
Re: Faro 3D Laser Scanning Measurement Machine

UNFINISHED BUSINESS

NEW BUSINESS – RESOLUTIONS

NEW BUSINESS – ORDINANCES

RECORD OF EXPENDITURES

GENERAL DISCUSSION

PUBLIC COMMENT

REMARKS BY THE ALDERMEN

POSSIBLE NON-PUBLIC SESSION

ADJOURNMENT



THE CITY OF NASHUA

Administrative Services
Purchasing Department

"The Gate City"

August 13, 2020
Memo #21-022

TO: Mayor Donchess
Finance Committee

SUBJECT: Scheduled Replacement Mechanic/Fleet Vehicle

Please see attached communications from George Walker, Assistant Fire Chief dated August 3, 2020 for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: 2020 Ford 4x4 F350 Truck and fit up
Value: \$58,302.96
Vendor: Hillsboro Ford
Department: 152 Fire Rescue
Source Fund: CERF

Ordinance: Pursuant to NRO : § 5-84 Special purchase procedures A. (3) Purchases which can be procured through Cooperative intergovernmental purchase agreements with other governmental jurisdictions.

The Nashua Fire Rescue and the Purchasing Department respectfully request your approval of this contract.

Regards,
Kelly Parkinson
Purchasing Manager

Cc: G Walker
J Graziano



Nashua Fire Rescue
Administrative Office
70 East Hollis Street, Nashua, NH 03060
www.nashuafire.com

George A Walker
Assistant Chief
(603) 594-3651
FAX (603) 594-3654
Walkerg@NashuaNH.gov

To: Brian D. Rhodes
From: Assistant Chief George A. Walker
Date: August 3, 2020
Re: Replacement Mechanic Division Pickup Truck

Chief Rhodes,

I recommend moving forward with the replacement of the Mechanical Division Pickup Truck, as per the Capital Equipment Reserve Fund (CERF) schedule. Within the schedule Nashua Fire Rescue is currently due to replace the Mechanics 2009 Ford F350 4 x4 Pickup.

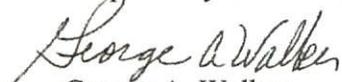
Attached you should find pricing for this replacement vehicle and associated equipment for the vehicle fit up. The total carried within the Cerf schedule for replacement is \$ 58,486.00. With your approval, we will move forward with the purchase of a 2020 Ford 4 x4 SDR/CSR F350 Pickup. The total purchase for vehicle and up fit is \$58, 302.96.

The vendors for this purchase and up fit is as follows

- Vehicle Purchase
Hillsboro Ford per NH Government Bid List
- Light and Graphics
Adamson Industries

If you have any questions or concerns lease feel free to contact me.

Respectfully submitted,


George A. Walker
Assistant Chief

RETAIL ORDER FOR A MOTOR VEHICLE



07/30/2020

NASHUA FIRE RESCUE

David Wood
SALES REPRESENTATIVE

PURCHASER NAME
70 EAST HOLLIS ST
PURCHASER ADDRESS
NASHUA, NH 03061
PURCHASER CITY STATE ZIP

EMAIL superglide123@comcast.net

HOME PHONE (603) 589-3330 WORK PHONE

PLEASE ENTER MY ORDER FOR THE FOLLOWING: NEW CAR USED TRUCK DEMO
YEAR 2020 MAKE Ford
MODEL OR SERIES F-350 BODY TYPE TRUCK CYL. 6 TRANS. 4 F350
8 A COLOR RACE RED TRIM 4X4SDR/CSR V.I.N. 1FTRF3BN5LEC15431
TO BE DELIVERED ON _____ V.O.N. _____ STOCK NO. 20073 MILEAGE 4

CASH DELIVERED PRICE OF UNIT		35,997	96	USED CAR TRADE-IN AND/OR OTHER CREDITS	
				MAKE OF TRADE-IN	Ford
				COLOR	
ACCESSORIES		26,305	00	YEAR	2003
				MODEL	F-350
				BODY	
CODE #	DESCRIPTION			MVI OR SERIAL NO.	1FTSF31F73EA52163
	TRUCK CRAFT 8 FT ALUM	8,095	00	ACTUAL MILEAGE	63542
	PAINING 6 DOORS/WHEEL PANELS	1,195	00	BALANCE OWED TO	
	TOMMY GATE	3,575	00	ADDRESS	
	FISHER XLS STEEL 8-10	6,995	00	CITY	STATE
	SUBLET TO ADAMSON IND	2,845	00	CONTACT	PHONE
	8 FOOT PLATFORM	3,600	00	DATE GOOD TO	TITLE NO. & ST.
				USED TRADE-IN ALLOWANCE	4,000 00
				BALANCE OWED ON TRADE-IN	
				NET ALLOWANCE ON USED TRADE-IN	4,000 00
				INITIAL DEPOSIT	
				SUPPLEMENTAL DEPOSIT	
				FINANCE CONTRACT	
				FACTORY REBATES TO DEALER	
				OTHER	
				TOTAL (to left column)	4,000 00
				Buyer D.O.B.	
				Co-Buyer D.O.B.	
				LIEN HOLDER	
				MONTHS	LIFE INS.
				RATE (APR. %)	A&H INS.
CASH SALE OF DESCRIBED MOTOR VEHICLE		62,302	96	<input type="checkbox"/> The only Dealer Warranty on this vehicle is the Limited Warranty which is issued with and made a part of this order form. <input type="checkbox"/> AS IS: This Vehicle is sold "as is" by us. The entire risk as to quality and performance of the goods is with the buyer; and if the goods prove defective after purchase, the buyer, not the manufacturer, distributor or retailer, shall assume the entire cost of all necessary servicing or repair.	
SALES TAX				Buyer's Initials _____	
ADMINISTRATION FEE					
TITLE FEE					
	TOTAL	62,302	96		
Less: Total Right Column		4,000	00	FINAL NEGOTIATED PRICE INCLUDES ALL DISCOUNTS AND SALE PROMOTIONS IN EFFECT AT TIME OF SALE.	
BALANCE DUE AT DELIVERY		58,302	96		

All prices in line with NH Government Bd List

Purchaser agrees that this Order includes all the terms and conditions on both the face and reverse side hereof, that this Order cancels and supercedes any prior agreement and as of the date hereof comprises the complete and exclusive statement of the terms of the agreement relating to the subject matters covered hereby, and that **THIS ORDER SHALL NOT BECOME BINDING UNTIL ACCEPTED BY DEALER OR HIS AUTHORIZED REPRESENTATIVE**. Purchaser by his execution of this Order acknowledges that he has read its terms and conditions and has received a true copy of this Order.

BALANCES DUE ON DELIVERY PAYABLE IN CASH, BANK OR CERTIFIED CHECK ONLY
NO PERSONAL CHECKS

B. D. Rhoad
PURCHASER'S SIGNATURE

07/30/2020
DATE

ACCEPTED BY:

[Signature]
DEALER OR HIS AUTHORIZED REPRESENTATIVE



THE CITY OF NASHUA

Administrative Services
Purchasing Department

"The Gate City"

August 4, 2020
Memo #21-021

TO: Mayor Donchess
Finance Committee

SUBJECT: Police Interceptor Utility Vehicle

Please see attached communications from Karen Smith, Business Manager dated August 10, 2020 for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: 2020 Ford Police Interceptor Utility Vehicle (Marked)
Value: \$49,516.55
Vendor: M-H-Q Municipal Vehicles – State of MA Greater Boston Police Council Vehicle Procurement Contract #GBPC2019/20
Department: 150 Nashua Police Department
Source Fund: CERF

Ordinance: Pursuant to § 5-84 Special purchase procedures A. (3) Purchases which can be procured through cooperative intergovernmental purchase agreements with other governmental jurisdictions.

The Nashua Police Department and the Purchasing Department respectfully request your approval of this contract.

Regards,
Kelly Parkinson
Purchasing Manager

Cc: K Smith
M. Carignan



Intradepartmental Communication

To: Kelly Parkinson, Purchasing Manger

From: Karen A. Smith, Business Manager

The Nashua Police Department is requesting to replace one (1) 2019 Ford Police Interceptor Utility with the 2020 Ford Police Interceptor utility vehicle due to the vehicle being totaled in an accident. The vehicle will replace the following vehicle which was originally on the FY2022CERF replacement schedule for the amount of \$44,539. *The cost to CERF will be \$49,516.50. Funds are available in CERF due to several cost savings on several items in FY 2020. It is also anticipated additional escrows or supplemental appropriations will be used to transfer additional funds into CERF during the first quarter of FY 2021.*

YEAR	UNIT#	PLATE #	MAKE/MODEL	VIN#	MILEAGE 7/13/20
2019	24	MP64624	Ford Interceptor	1FM5K8AR5KGA79182	47,076

Pursuant to NRO 5-84 (A) (3), the replacement vehicle and equipment will be purchased through the State of Massachusetts Greater Boston Police Council Vehicle Procurement Contract #GBPC2019/2020.

A quote from MHQ is attached for your review showcasing the features and options of the new vehicle.

The Nashua Police Department and Fleet Supervisor recommend the purchase in the amount of \$49,516.55 from M-H-Q, Inc. Municipal Vehicles, Marlborough, MA.

Sincerely,

A handwritten signature in black ink, appearing to read "Karen A. Smith".

Karen A. Smith
Business Manager

cc: David Fredette



QUOTE

CUSTOMER

Contact Name: Brian Sojka
 Company/Dept: Nashua NH Police Dept.
 Street Address: 0 Panther Dr
 City, State, Zip: Nashua, NH 03062
 Phone: (603) 594-3624
 Email: SojkaB@nashuapd.com

Date: 7/21/2020
 Valid For: 60 days
 Customer #: 12051
 Contract: GBPC
 Sales Rep: Kris Wright
Crash Replacement

Please find below a budget quote for 2020 Ford Police Interceptor Utility AWD per the Greater Boston Police Council Contract RFP # GBPC 2019/2020 - Law Enforcement Equipment Ford

Vehicle:

CONTRACT LINE REFERENCE	LINE DESCRIPTION	UNIT PRICE	QTY.	EXTENDED PRICE
K8A	2020 Ford Utility Police Interceptor Hybrid - 3.3L V6 Direct-Injection Hybrid System - 10 Speed Automatic Transmission - Heavy Duty 18" Steel Wheels Small Chrome Center Hub Caps- Heavy Duty Vinyl Flooring - 1st Row Police Grade Cloth Dual Front Bucket Seats (Driver's Side Six Way Power Seat; Passenger side Manual) - 2nd Row Vinyl 60/40 Split Bench Seats - 3 Year 36,000 mile Bumper to Bumper Warranty- 5 Year 100,000 mile Drivetrain Warranty- 8 Year 100,00 mile Hybrid/Electric Component Warranty	\$ 37,100.00	1	\$ 37,100.00
99B	Engine: 3.3L V6 Direct-Injection Gasoline (FFV) -inc: (136-MPH Top Speed) Note: Deletes Regenerative Braking and Lithium-Ion Battery Pack; adds 250-Amp Alternator, replaces H7 AGM battery (800 CCA/80-amp) w/H7 SLI battery (730 CCA/80-amp) and replaces 19-gallon tank w/21.4-gallon *CREDIT*	\$ (3,459.00)	1	\$ (3,459.00)
UM	Agate Black	\$ -	1	\$ -
18D	Global Lock / Unlock feature (Door-panel switches will lock/unlock all doors and rear liftgate. Eliminates the overhead console liftgate unlock switch)	\$ -	1	\$ -
87R	Rear View Camera (Mirror Display)	\$ -	1	\$ -
153	License Plate Bracket - Front	\$ -	1	\$ -
43D	Dark Car Feature – Courtesy lamp disable when any door is opened	\$ 25.00	1	\$ 25.00
51R	Spot Lamp - Driver only (Whelen LED)	\$ 412.00	1	\$ 412.00
549	Mirrors - Heated Side View	\$ 59.00	1	\$ 59.00
52P	Hidden Door-Lock Plunger -inc: rear-door controls inoperable (locks, handles and windows) Locks/windows operable from driver's door switches	\$ 157.00	1	\$ 157.00
76R	Reverse Sensing	\$ 270.00	1	\$ 270.00
52T	Trailer hitch wiring - Class III	\$ 78.00	1	\$ 78.00
Standard	Hands Free/ Bluetooth	\$ -	1	\$ -
Standard	Trailer hitch - Class III	\$ -	1	\$ -
17A	Aux Climate Control (Rear seat A/C)	\$ 598.00	1	\$ 598.00
VEHICLE TOTAL:				\$35,240.00

Contract Equipment:

CONTRACT LINE REFERENCE	LINE DESCRIPTION	UNIT PRICE	QTY.	EXTENDED PRICE
Paint	Custom paint two color: Bottom of vehicle (DX) Dark Blue Metallic, Top of vehicle (LS) Ice Blue Metallic	\$ 2,495.00	1	\$ 2,495.00
Package B	Nashua Graphics Package & Installed Customer Supplied Shields	\$ 550.00	1	\$ 550.00
FLEETKEY	Fleetkey at dealer	\$ 190.00	1	\$ 190.00
287	Whelen (2) LED Vertex hideaway system, model # VTX609-2 mounted in headlight corners - White	\$ 320.00	1	\$ 320.00
Labor Hour	Activate Factory Headlight flasher: "Wig Wag"	\$ 102.00	1	\$ 102.00
5	Whelen Liberty II WC Lightbar IBB/2BBBB 48"/54" with full Dual Color Ultra high intensity with 14 dual color Super LED modules, LR11 LED Alley lights, dual LR11 LED takedown lights and mount kit. - B/W Front; B/A Rear	\$ 2,460.00	1	\$ 2,460.00
105	Whelen Super LED ION series lights, one pair model # TLIB - Blue-Mounted on Bottom of Liftgate	\$ 355.00	1	\$ 355.00
287	Whelen (2) LED Vertex hideaway system, model # VTX609-2 mounted in tail lights- Red	\$ 320.00	1	\$ 320.00
382	Whelen model # SA315P 123DB speaker, composite with mounting bracket	\$ 225.00	1	\$ 225.00
817	Havis Dual internal cup holder model # C-CUP2-I	\$ 45.00	1	\$ 45.00
786	Havis Armrest, console top mount flip up style model # C-ARM-103	\$ 115.00	1	\$ 115.00
Labor Hour	Transfer Charge Guard	\$ 102.00	0.5	\$ 51.00
1407	Transfer Whelen Carbide Siren System	\$ 175.00	1	\$ 175.00
1429	Transfer electric shotgun rack (trunk mount or cage mount) (per weapon)	\$ 75.00	1	\$ 75.00
1439	Transfer radar system	\$ 150.00	1	\$ 150.00
1398	Transfer 2-way radio and front mount antenna	\$ 235.00	1	\$ 235.00
1400	Transfer Second 2-way radio	\$ 235.00	1	\$ 235.00
1430	Install Customer Supplied Computer components with new Hint Mount for Patrol PC	\$ 325.00	1	\$ 325.00
Labor Hour	Transfer GPS System	\$ 102.00	1	\$ 102.00
1443	Transfer Anti-theft system (vehicle specific) - 6 total vehicles	\$ 100.00	1	\$ 100.00
1948	Vent Shades- 4 doors	\$ 95.00	1	\$ 95.00
EQUIPMENT TOTAL:				\$ 8,720.00

Non-Contract Equipment:

PART NUMBER	LINE DESCRIPTION	UNIT PRICE	QTY.	EXTENDED PRICE
C-VS-1012-INUT	Havis Vehicle Specific Angled Console for 2020 Ford Interceptor Utility Console model # C-VS-1012-INUT	\$ 475.00	1	\$ 475.00
MMSU1	Magnetic mic clip model # MMSU1	\$ 41.00	2	\$ 82.00
PRPSP4700UINT20A	Pro-gard 4700RSP Series, Space Saver Standard Prisoner Transport Partition, Passenger ½ Sliding Poly Window part# PRPSP4700UINT20A	\$ 935.00	1	\$ 935.00
S4702UINT20OSB	Pro-gard Rear Transport Seats With Outboard Seat Belts Standard Transport Seat w/ Poly Window Cargo Barrier, and Outboard Seat Belts part# S4702UINT20OSB	\$ 1,550.00	1	\$ 1,550.00
FP47UINT20	Pro-gard Charcoal Grey ABS, Floor Pan part# FP47UINT20	\$ 225.00	1	\$ 225.00
WBP47NPUINT20	Pro-gard Rear Window Armor and Door Panels Pair, ¼" Poly Window Barrier (for use with O.E.M. door panels only) part# WBP47NPUINT20	\$ 365.00	1	\$ 365.00

LOFTPIU20EC	2020 Ford Police Utility/Explorer Loft Electronics Rear Cargo Ceiling Equipment Tray	\$ 658.35	1	\$ 658.35
Labor Hour	Labor to install lund loft	\$ 102.00	1.5	\$ 153.00
TM5126PIU20	Hint On-Dash Tablet and Keyboard Mount. Tablet Mount with Single Arm, Double Pivot, and G.R.I.P. Tilt/Swivel with Adaptor Plate. Keyboard Mount with Double Articulated Arm, G.R.I.P. Tilt/Swivel and Keyboard Tray for Ford POLICE INTERCEPTOR UTILITY (2020)	\$ 607.50	1	\$ 607.50
	Transfer Life Hammer	\$ -		\$ -
CONVERTRST	Whelen coversion kit to transfer 8 module Whelen RST from a 2016-2019 Ford Interceptor Utility to a 2020 Ford Interceptor Utility P/N: 01-0488323-09, 11-288610-007 11-288611-007	\$ 139.30	1	\$ 139.30
Labor hour	Labor to convert and transfer Whelen rear Inner Edge RST	\$ 102.00	2	\$ 204.00
3SRCCDCR	Whelen 3" round cargo light installed above front row seating with rocker switch - Red/White	\$ 57.40	1	\$ 57.40
Labor Hour	Labor to install cargo light Whelen 3" round cargo light installed on headliner panel between front seats with rocker switch - 6 total vehicles	\$ 105.00	1	\$ 105.00
EQUIPMENT TOTAL:				\$ 5,556.55

Vehicle Equipment Total:	\$ 49,516.55
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TERMS AND CONDITIONS

*This quote is valid for 60 days. Any purchase orders or approved quotes received outside of this date will be subject to price adjustments. By signing this quote, the customer is agreeing to pay, in full, for all items listed above. Any requests for changes, modifications, replacements, removals or additional items may be subject to additional fees and/or adjusted delivery dates.

M.G.L. c.30B applies to the procurement of all commodities quoted. Contract items have been collectively purchased pursuant to M.G.L. c 30B sec. 1c and M.G.L. c.7 sec. 22B. The governmental body is responsible to determine the applicability of M.G.L. c 30B to off contract items, including, but not limited to off contract items that have already been properly procured under M.G.L. c 30B sec. 1c and M.G.L. c. 7 sec. 22A (purchases from a vendor on a contract with the Commonwealth), other contracts procured under M.G.L. c 30B sec 1c and M.G.L. c.7 sec. 22B, or any M.G.L. c. 30B contract between the vendor and the jurisdiction. All off contract items must be procured under M.G.L. c. 30B.

The terms and conditions stated herein and the provisions of any agreement between MHQ and Buyer, if applicable, shall constitute the complete and only terms and conditions applicable to any and all purchases by Buyer from MHQ. Any additional and/or different terms and/or conditions printed anywhere including on, or with, Buyer's order shall be inapplicable in regard to any purchase by Buyer from MHQ.

ORDER ACKNOWLEDGEMENT

By signing this document you are agreeing to the above terms and conditions of this order from MHQ, Inc.

x _____
PRINT NAME

x _____
TITLE

x _____
SIGNATURE

x _____
DATE



QUOTE

CUSTOMER

Contact Name: Brian Sojka
 Company/Dept: Nashua NH Police Dept.
 Street Address: 0 Panther Dr
 City, State, Zip: Nashua, NH 03062
 Phone: (603) 594-3624
 Email: SojkaB@nashuapd.com

Date: 7/21/2020
 Valid For: 60 days
 Customer #: 12051
 Contract: GBPC
 Sales Rep: Kris Wright
Crash Replacement

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TERMS AND CONDITIONS

*This quote is valid for 60 days. Any purchase orders or approved quotes received outside of this date will be subject to price adjustments. By signing this quote, the customer is agreeing to pay, in full, for all items listed above. Any requests for changes, modifications, replacements, removals or additional items may be subject to additional fees and/or adjusted delivery dates.

M.G.L. c.30B applies to the procurement of all commodities quoted. Contract items have been collectively purchased pursuant to M.G.L. c 30B sec. 1c and M.G.L. c.7 sec. 22B. The governmental body is responsible to determine the applicability of M.G.L. c 30B to off contract items, including, but not limited to off contract items that have already been properly procured under M.G.L. c 30B sec. 1c and M.G.L. c. 7 sec. 22A (purchases from a vendor on a contract with the Commonwealth), other contracts procured under M.G.L. c 30B sec 1c and M.G.L. c.7 sec. 22B, or any M.G.L. c. 30B contract between the vendor and the jurisdiction. All off contract items must be procured under M.G.L. c. 30B.

The terms and conditions stated herein and the provisions of any agreement between MHQ and Buyer, if applicable, shall constitute the complete and only terms and conditions applicable to any and all purchases by Buyer from MHQ. Any additional and/or different terms and/or conditions printed anywhere including on, or with, Buyer's order shall be inapplicable in regard to any purchase by Buyer from MHQ.

ORDER ACKNOWLEDGEMENT

By signing this document you are agreeing to the above terms and conditions of this order from MHQ, Inc.

x _____
PRINT NAME

x _____
TITLE

x _____
SIGNATURE

x _____
DATE



THE CITY OF NASHUA

Administrative Services
Purchasing Department

"The Gate City"

July 28, 2020
Memo #21-018

TO: Mayor Donchess
Finance Committee

SUBJECT: Faro 3D Laser Scanning Measurement Machine

Please see attached communications from Sergeant James Stone dated May 15th, 2020 for project specific details related to this purchase. Below please find a summary of the purchase approval request:

Item: Faro 3D Laser Scanning System
Value: \$56,344.85
Vendor: Faro Technologies
Department: Police
Source Fund: JAG CESF Grant

Ordinance: Pursuant to § 5-84 Special purchase procedures A. (3) Purchases which can be procured through cooperative intergovernmental purchase agreements with other governmental jurisdictions.

The Nashua Police Department and the Purchasing Department respectfully request your approval of this contract.

Regards,
Kelly Parkinson
Purchasing Manager

Cc: M Carignan
K Smith



Intradepartmental Communication

To: Kelly, Parkinson Purchasing Manager

From: Karen A. Smith, Business Manager

Subject: Nashua Police Department FARO 3D Laser Scanner

The Nashua Police Department is requesting the purchase of the FARO 3D Laser Scanner FocusS 70 with accessories and extended warranty to be purchased from FARO Technologies, Inc. in the amount of \$56,344.65 under GSA MAS contract GS-07F-197GA. A copy of the quotation is attached listing the description. Funding is available in the Justice Assistance Grant CESF FY20.

According to the information provided to me from Department members, the Nashua Police Department would have multiple purposes for the FARO due to the software's rapid gathering of data and the authentic, highly detailed graphic reconstruction of crime scenes, collision scenes, Emergency Management/Event preplanning. This allows for an in-depth objective understanding of scenes not only to first responders and dispatchers, but also for presentations to jurors, prosecutors, and event managers. The portability and speed of operation of The FARO 3D laser scanning systems allows for more precision and quicker operation than traditional forensic methods, while being less intrusive than the previous equipment reducing greater potential for compromised crime scenes and less personal contact between crime scene investigators. Additionally, the FARO 3D laser scanner processes the location and documents entire scenes in an all-inclusive method removing the subjective decision making. the FARO 3D Laser scanner measurement machines have been procured by Manchester Police Department, Derry Police Department and State Police and the FARO Scanner is recommended and have proven time saving at scenes.

The Nashua Police Department recommends the purchase from FARO Technologies, Inc. in the amount of \$56,344.65

Sincerely,

A handwritten signature in black ink, appearing to read "Karen A. Smith".

Karen A. Smith
Business Manager



FARO Technologies Inc
250 Technology Park
Lake Mary FL 32746-7115
Phone No: 407-333-9911
Fax No: 407-333-4181

Email: yasmin.rivera@faro.com

Bill To:
City of Nashua
Attn: Accounts Payable
229 Main St
03060-2938 Nashua, NH
USA

Remit to:
FARO Technologies, Inc.
P.O. Box 116908
Atlanta, GA 30368-6908

Ship To:
City of Nashua
Sergeant James Stone
James Stone
28 OFFICER JAMES ROCHE
DR
03062 NASHUA, NH
USA

Quotation No: 20354078
Quotation Date: 07/15/2020
Expiration Date: 08/31/2020
Regional Manager: Paul Gregory
Account Manager: Christopher Drake

Sales Support: Yasmin Rivera
Ship: Standard/Ground
Payment Terms: Net due in 30 days
Delivery Terms: EXW Origin
Lead Time: 2-6 Weeks

Contact Person: James Stone

Pricing and Terms & Conditions of this quote are per GSA MAS Contract GS-07F-197GA. By accepting this quote, you acknowledge that you are eligible for and may purchase via the GSA Schedule/Contract above. For questions regarding GSA eligibility please refer to <https://www.gsa.gov/buying-selling/purchasing-programs/overview/eligibility-to-use-gsa-sources>.

Item No.	Description	Qty	Amount
LS-8-S-70	3D_HW_LS_FocusS 70 Laser Scanner Focus S 70 ships with: 1x Focus S 70, 1x Quick Release, HDR photography, GPS, compass, altimeter (barometer), dual-axis compensator, Accessory Bay, 1x Power Block Battery, 1x Battery Power Dock, 1x Power Supply, 1x 32GB SD card and reader, 1x rugged transport case, calibration certificate, manufacturer warranty and a quick start guide.G7G77:G83	1	29,279.16

PURCHASE AGREEMENT AND CONDITIONS OF SALE Customer will pay any federal, state and local taxes. All conditions of sale, service and warranty as described in FARO standard purchase conditions currently on file with FARO are made as part of this Quotation and are incorporated herein by reference (02FRM522). DR12 PLEASE REFERENCE FARO QUOTE NUMBER ON ALL DOCUMENTS. BY REFERENCING FARO QUOTE, CUSTOMER AGREES TO SAID TERMS AND CONDITIONS AS LISTED ON FARO QUOTATION.



Item No.	Description	Qty	Amount
TR-SCN-POS	<p>Laser Scanner Tr. - FARO Fac. - Inc ** Open Market Item **</p> <p>"Available only at point of FARO system sale. Includes training for 2 Trainees. #Three day course at a training facility provided by FARO that discusses FARO Laser Scanner with FARO Software, setup, and basic measurements. Classroom trainings are scheduled on a first come, first served basis. Classes can be cancelled within two weeks of the scheduled date if sufficient enrollment is not met. Training days must be taken together on consecutive days, and cannot be split into individual days."</p>	1	0.00
SOFTL0002	<p>Single User Hard Lock ** Open Market Item **</p> <p>Hard lock (USB Dongle) for one single user license. Software licenses purchased separately. Can be used together with FARO SCENE, CAM2, Far ozone and As-Built Software products.</p>	1	200.00
SOFTS0900	<p>3D_SW_SC_Scene</p> <p>SCENE. New license. Includes 1-year of standard maintenance. License container sold separately.</p>	1	3,693.50
ACCSS8001	<p>3D_AC_LS_FocusS Battery Power Block</p> <p>Power Block battery for Focus laser scanner V8.</p>	1	436.90

Item No.	Description	Qty	Amount
ACCSS8032	3D_AC_LS_Standard Carbon Fiber Tripod Carbon fiber tripod, super lightweight, highly stable, low-vibration, customized for Focus scanners for perfect performance and increased durability.	1	775.78
SOFTL0002	Single User Hard Lock ** Open Market Item ** Hard lock (USB Dongle) for one single user license. Software licenses purchased separately. Can be used together with FARO SCENE, CAM2, Far ozone and As-Built Software products.	1	200.00
SOFTD51002	FARO Zone 3D Advanced Digital Download Advanced version of FARO Zone 3D with the added ability to open SCENE projects and import other point clouds. Includes one (1) year of maintenance. Digital Download	1	4,832.98
TR-FZ3-COR	FZ Core ** Open Market Item ** Two consecutive day, consisting of four-hour virtual classroom training. The FARO Zone 3D Core training is specifically designed to assist new users.	1	0.00
SMA0900-3Y	3D_MA_SC_SCENE Maintenance_3Y_STAND SCENE. Extends maintenance contract of new license by 3 years.	1	1,939.44



Item No.	Description	Qty	Amount
SMA51002-3Y	FARO Zone 3D Advanced Maintenance 3Y ** Open Market Item ** FARO Zone 3D Advanced annual maintenance extension at point of sale includes product updates and upgrades (as available), including top tier technical support for three (3) years. Customer must be on the most current software release to purchase this plan.	1	2,548.00
CCR-SCN-V8-Y4	Complete Care-SCN Focus S/M-Y4 ** Open Market Item ** Complete Care service plan includes parts and labor for repair and annual cleaning and calibration. Three years of coverage in addition to the included 1-year warranty.	1	9,230.00
COMP0123X64	VR Ready Notebook High-end notebook computer. Contact your FARO representative for current specifications.	1	3,208.89

Total Unit Price	62,814.65
Total Item Discounts	6,470.00-
Subtotal	56,344.65
Total	USD 56,344.65

Signature: _____ Print: _____ Title: _____ Date: _____

Signature: _____ Print: _____ Title: _____ Date: _____

*Any order over \$150,000 will need a secondary signature to process your order.

Additional Information

COVID-19

FARO does not assume any risk for (i) late deliveries of goods, (ii) customers' inability or impracticability to receive or use our devices or software, and for (iii) delivery disruptions, that are due to the COVID-19 pandemic and ensuing government measures (shut downs, lock-downs, quarantines).

QUOTE TERMS

To accurately and promptly process your order, the following information is required with your Purchase Order:

1. Purchase Order Number (PO#)
2. Bill To AND Ship To Address (even if they are the same)
3. FARO Approved Payment Terms
4. Prepay and Add Freight Charges OR Collect (with your shippers Account #)
5. Method of Shipment (Best Way, Ground, Overnight, 2DAY)
6. FOB Origin or Destination (for GSA and Warranty ONLY Customers)
7. FARO Quote Number
8. PO Signed and Dated
9. Ship To State Tax Exemption Certificate OR acknowledgement to charge tax
10. Signed Credit Application (New Customers ONLY)

Quoted delivery terms are contingent upon timely receipt of all above listed items.

CALIBRATION CAPABILITIES

FARO meets the calibration requirements of ISO/IEC 17025:2005 for USB Arms, Bluetooth Gage, Gages, 3D Imager, LLP and Laser Trackers. Our capabilities are listed on our ISO/IEC 17025:2005 Scope of Accreditation and might vary by location. The scope of each location can be accessed from the FARO website.

CALIBRATION STANDARDS

USB Arms and Bluetooth Gage are calibrated in accordance with ASME B89.4.22-2004.

Other Gage Models are calibrated in accordance with ISO 10360-12:2016.

3D Imager are calibrated in accordance with VDI/VDE 2634-2:2012.

Laser Trackers are calibrated in accordance with B89.4.19-2006* as requested by the Customer.

*Part # 960-02589 - System Calibration is an additional calibration process to our Part # ACC-00 - Standard Calibration.

Quantum S/M Arms are calibrated in accordance with ISO 10360-12:2016.

DECISION RULE

For B89 Calibration, FARO follows the recommendation of the ASME B89.4.22-2004, Appendix J, in the application of the decision rule to testing results. This appendix states "B89 standards that adopt standards referencing ISO 14253-1 as a normative standard shall explicitly state a different decision rule, where the 4:1 simple acceptance and rejection rule from B89.7.3.1 shall be the default rule unless a different rule is specified."

For ISO 10360-12:2016 Calibration, FARO follows this Standard's recommendation, Introduction Clause, in the application of the decision rule to testing results. This clause states that "the default decision rules given in ISO 14253-1 apply to specifications made in accordance with this part of ISO 10360, unless otherwise indicated." The relevant decision rule in ISO 14253-1:2017 is given in Clause 5.2, "Rule for proving conformance with specifications." FARO also follows this decision rule according to the recommendation of VDI/VDE 2634-2:2012, Annex 4.3.5.

CUSTOMS and EXPORT CONTROL

Deliveries of these goods/products, software, technologies, know-how-transfer to other countries (e.g. embargos) or to other receivers can be subject to authorization or may be prohibited. US-origin goods/products, software, technologies, know-how-transfer or products which include 10/25 % US- origin, are liable to US-Export-Administration Regulations and could be subject to authorization or may be prohibited.

GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing,
and the option to create an electronic delivery order are available through GSA
Advantage!®, a menu-driven database system. The INTERNET address for GSA
Advantage!® is: GSAAdvantage.gov.

MAS: MULTIPLE AWARD SCHEDULE

SPECIAL ITEM NUMBER
NEW - INTRODUCTION OF NEW SUPPLIES AND SERVICES
OLM - ORDER-LEVEL MATERIALS (OLM)
325412 - CRIMINAL INVESTIGATIVE EQUIPMENT AND SUPPLIES
FSC/PSC Codes: 6550, 0000

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Faro Technologies, Inc
250 Technology Park
Lake Mary, FL 32746
T: 407-333-9911
F: 407-333-4181
www.faro.com

Contract Number: GS-07F-107GA
Period Covered by Contract: September 29, 2017 - September 28, 2022
Contract Administrator: Steven Barthel
Business Size: Other than Small Business

CUSTOMER INFORMATION

1a. Table of Awarded Special Item Numbers with appropriate cross-reference to item descriptions and awarded prices:

Special Item Number (SIN)	Special Item Number Description	Awarded Price Page
325412/STLOC	Criminal Investigative Equipment and Supplies	Page 4 and 5
NEWSTLOC	Introduction of New Supplies and Services	Page 6
OLMSTLOC	Order-Level Materials (OLMs)	Defined at Order Level

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:

SIN	Part Number	GSA Price
325412/STLOC	SMAS1000	59.84
NEWSTLOC	SP-01	8,478.59

- 1c. If the contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided: Not applicable
2. Maximum Order: \$250,000
3. Minimum Order: \$500
4. Geographic Coverage: Domestic Delivery Only
5. Points of Production: U.S.A., Germany, Italy, Sweden
6. Discounts from List Prices or Statement of Net Price: Prices shown herein are net prices.
7. Quantity Discounts: None
8. Prompt Payment Terms, Net 30 Days. Information for Ordering Offices. Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.
- 8a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 8b. Government purchase cards are accepted above the micro-purchase threshold.
10. Foreign Items: Germany, Italy, Sweden
- 11a. Time of Delivery: 30 - 45 Days ARO
- 11b. Expedited Delivery: Contact Contractor
- 11c. Overnight and Two-Day Delivery: Contact Contractor
- 11d. Urgent Requirements: Please note the urgent requirements clause of this contract and contact contractor.
12. F.O.B. Point: Origin - Prepaid by Seller
- 13a. Ordering Address:
FARO Technologies, Inc.
250 Technology Park
Lake Mary, FL 32748
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address:
FARO Technologies, Inc.
PO Box 116908
Atlanta, GA 30368
15. Warranty Provision: The limited warranty covers defects in materials and workmanship in FARO-brand products or other products sold by FARO to the customer. Products sold by FARO include a one year limited warranty under this contract.
16. Export Packing Charges (if applicable): N/A
17. Terms and Conditions of Government Purchase Card Acceptance (any thresholds above the micro-purchase threshold): Government purchase cards are not accepted above the micro-purchase threshold.
18. Terms and Conditions of Rental, Maintenance, and Repair: N/A
19. Terms and Conditions of Installation: N/A
20. Terms and Conditions of Repair Parts indicating Date of Parts Price Lists and Any Discounts from List Prices: N/A
- 20a. Terms and Conditions for Any Other Services: N/A
21. List of Service and Distribution Points: N/A
22. List of Participating Dealers: N/A
23. Preventative Maintenance: N/A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov.
25. Data Universal Number System (DUNS) Number: 617308929
26. Notification Regarding Registration in System for Award Management (SAM) Database: FARO Technologies, Inc. is registered in the SAM Database.